
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 18, 2018

TRIUMPH BANCORP, INC.

(Exact name of registrant as specified in its charter)

Texas
(State or Other Jurisdiction
of Incorporation)

001-36722
(Commission
File Number)

20-0477066
(IRS Employer
Identification No.)

12700 Park Central Drive, Suite 1700,
Dallas, Texas
(Address of Principal Executive Offices)

75251
(Zip Code)

(214) 365-6900
(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2b)
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition

On July 18, 2018, Triumph Bancorp, Inc. (the “Company”) issued a press release that announced its 2018 second quarter earnings. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated by reference herein. This press release includes certain non-GAAP financial measures. A reconciliation of those measures to the most directly comparable GAAP measures is included as a table in the press release. The information in this Item 2.02, including Exhibit 99.1, shall be considered furnished for purposes of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and shall not be deemed “filed” for any purpose.

Item 7.01. Regulation FD Disclosure

In addition, this Form 8-K includes a copy of the Company’s presentation to analysts and investors for its quarter ended June 30, 2018, which is attached hereto as Exhibit 99.2. The information in this Item 7.01, including Exhibit 99.2, shall be considered furnished for purposes of the Exchange Act and shall not be deemed “filed” for any purpose.

Forward-Looking Statements

This Current Report on Form 8-K contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: risks relating to our ability to consummate the pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., including the possibility that the expected benefits related to the pending acquisitions may not materialize as expected; of the pending acquisitions not being timely completed, if completed at all; that prior to the completion of the pending acquisitions, the targets’ businesses could experience disruptions due to transaction-related uncertainty or other factors making it more difficult to maintain relationships with employees, customers, other business partners or governmental entities, difficulty retaining key employees; and of the parties’ being unable to successfully implement integration strategies or to achieve expected synergies and operating efficiencies within our management’s expected timeframes or at all; business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market areas; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; risks related to the integration of acquired businesses (including our pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., and our prior acquisitions of the operating assets of Interstate Capital Corporation and certain of its affiliates, Valley Bancorp, Inc. and nine branches from Independent Bank in Colorado) and any future acquisitions; changes in management personnel; interest rate risk; concentration of our factoring services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets, or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally, or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including

changes in banking, securities, and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of the Federal Deposit Insurance Corporation insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 13, 2018.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

| <u>Exhibit</u> | <u>Description</u> |
|----------------|---|
| 99.1 | Press release, dated July 18, 2018 |
| 99.2 | Triumph Bancorp, Inc. Investor Presentation |

EXHIBIT INDEX

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|----------------|---|
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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

TRIUMPH BANCORP, INC.

By: /s/ Adam D. Nelson

Name: Adam D. Nelson

Title: Executive Vice President & General Counsel

Date: July 18, 2018

Triumph Bancorp Reports Second Quarter Net Income to Common Stockholders of \$12.2 Million

DALLAS – July 18, 2018 (GLOBE NEWSWIRE) – Triumph Bancorp, Inc. (Nasdaq: TBK) (“Triumph”) today announced earnings and operating results for the second quarter of 2018.

As part of how we measure our results, we use certain non-GAAP financial measures to ascertain performance. These non-GAAP financial measures are reconciled in the section labeled “Metrics and non-GAAP financial reconciliation” at the end of this press release.

2018 Second Quarter Highlights and Recent Developments

- For the second quarter of 2018, net income available to common stockholders was \$12.2 million. Diluted earnings per share were \$0.47.
- Adjusted diluted earnings per share were \$0.50 for the quarter ended June 30, 2018, which exclude \$1.1 million of transaction costs, \$0.8 million net of tax, related to our acquisition of Interstate Capital Corporation (“ICC”).
- On June 2, 2018 we acquired substantially all of the operating assets of, and assumed certain liabilities associated with, ICC’s accounts receivable factoring business for total consideration of \$180.3 million, which was comprised of \$160.3 million in cash and contingent consideration with an initial fair value of \$20.0 million. As part of the ICC acquisition, we acquired \$131.0 million of factored receivables and recorded \$13.9 million of intangible assets and \$43.0 million of goodwill.
- We completed a public offering of 5.4 million shares of our common stock on April 12, 2018. Our net proceeds from the offering were approximately \$192.1 million after deducting the underwriting discount and offering expenses. We used the proceeds of this offering to fund the acquisition of ICC and we intend to use the remaining net proceeds of this offering to fund a portion of the consideration payable in the pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., and for general corporate purposes.
- Acquired ICC factored receivables were brought over in purchase accounting without an allowance. Given the short term nature of factored receivables, ICC contributed \$1.8 million in provision for loan loss during the quarter to provide for turnover of the receivables subsequent to acquisition as well as portfolio growth. Turnover of the acquired receivables also resulted in the recognition of \$1.6 million of discount accretion into interest income over the same period.
- Net interest margin (“NIM”) was 6.36% for the quarter ended June 30, 2018. Adjusted NIM, which excludes loan discount accretion, was 5.92%.
- Total loans held for investment increased \$322.5 million, or 11.2%, to \$3.196 billion at June 30, 2018. Average loans for the quarter increased \$155.2 million, or 5.6%, to \$2.922 billion.
- Triumph Business Capital grew period-end clients to 5,584 clients which is an increase of 2,146 clients, or 62.4%. Excluding the 1,714 clients added as a result of the ICC acquisition, Triumph Business Capital added 432 clients organically; an increase of 12.6%. The total dollar value of invoices purchased for the quarter ended June 30, 2018 was \$1.163 billion with an average invoice price of \$1,771.
- At June 30, 2018, Triumph Business Capital had 76 clients utilizing the TriumphPay platform. For the quarter ended June 30, 2018, TriumphPay processed 45,373 invoices paying 12,561 distinct carriers a total of \$62.7 million.
- On April 9, 2018 we entered into agreements to acquire First Bancorp of Durango, Inc. and Southern Colorado Corp. for aggregate cash consideration of approximately \$147.5 million. At December 31, 2017, First Bancorp of Durango, Inc. and Southern Colorado Corp. had a combined \$734 million in assets, including \$308 million in loans, and \$653 million in deposits.

Balance Sheet

Total loans held for investment were \$3.196 billion at June 30, 2018. Our commercial finance loans, which comprise 38% of the loan portfolio, were \$1.207 billion at June 30, 2018, compared to \$0.937 billion at March 31, 2018, an increase of \$270.4 million, or 28.9% in the second quarter of 2018. The increase in commercial finance loans includes the impact of the ICC acquisition which has allowed us to increase the size and scope of our factored receivables operations.

Total deposits were \$2.625 billion at June 30, 2018, an increase of \$91.4 million or 3.6% in the second quarter of 2018. Non-interest-bearing deposits accounted for 21% of total deposits and non-time deposits accounted for 54% of total deposits at June 30, 2018.

Net Interest Income

We earned net interest income for the quarter ended June 30, 2018 of \$53.3 million compared to \$47.1 million for the quarter ended March 31, 2018. As a result of the ICC acquisition, we accreted \$1.6 million into interest income during the quarter ended June 30, 2018.

Yields on loans for the quarter ended June 30, 2018 were up 44 bps from the prior quarter to 8.09% (up 23 bps from the prior quarter to 7.59% adjusted to exclude loan discount accretion). The average cost of our total deposits was 0.73% for the quarter ended June 30, 2018 compared to 0.68% for the quarter ended March 31, 2018, on an annualized basis.

Asset Quality

Non-performing assets decreased 19 bps from March 31, 2018 to 1.28% of total assets at June 30, 2018. The ratio of past due to total loans increased to 2.54% at June 30, 2018 from 2.41% at March 31, 2018. We recorded total net charge-offs of \$0.4 million, or 0.01% of average loans, for the quarter ended June 30, 2018 compared to net charge-offs of \$1.3 million, or 0.05% of average loans, for the quarter ended March 31, 2018.

We recorded a provision for loan losses of \$4.9 million for the quarter ended June 30, 2018 compared to a provision of \$2.5 million for the quarter ended March 31, 2018. Acquired ICC factored receivables were brought over in purchase accounting without an allowance. Given the short term nature of factored receivables, ICC contributed \$1.8 million in provision for loan loss during the quarter to provide for turnover of the receivables subsequent to acquisition as well as portfolio growth. From March 31, 2018 to June 30, 2018, our ALLL increased from \$20.0 million or 0.70% of total loans to \$24.5 million or 0.77% of total loans.

Non-interest Income and Expense

We earned non-interest income for the quarter ended June 30, 2018 of \$4.9 million compared to \$5.2 million for the quarter ended March 31, 2018. Non-interest income for the quarter ended March 31, 2018 included a gain on sale of THF of \$1.1 million.

For the quarter ended June 30, 2018, non-interest expense totaled \$37.4 million, compared to \$34.0 million for the quarter ended March 31, 2018. Non-interest expense for the quarter ended June 30, 2018 included transaction costs related to the ICC acquisition of \$1.1 million.

Conference Call Information

Aaron P. Graft, Vice Chairman and CEO and Bryce Fowler, CFO will review the quarterly results in a conference call for investors and analysts beginning at 8:30 a.m. Central Time on Thursday, July 19, 2018. Dan Karas, Chief Lending Officer, will also be available for questions.

To participate in the live conference call, please dial 1-855-940-9472 (Canada: 1-855-669-9657) and request to be joined into the Triumph Bancorp, Inc. (TBK) call. A simultaneous audio-only webcast may be accessed via the Company's website at www.triumphbancorp.com through the Investor Relations, News & Events, Webcasts and Presentations links, or through a direct link here at: <https://services.choruscall.com/links/tbk180719.html>. An archive of this conference call will subsequently be available at this same location on the Company's website.

About Triumph

Triumph Bancorp, Inc. (Nasdaq: TBK) is a financial holding company headquartered in Dallas, Texas. Triumph offers a diversified line of community banking and commercial finance products through its bank subsidiary, TBK Bank, SSB. www.triumphbancorp.com

Forward-Looking Statements

This press release contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: risks relating to our ability to consummate the pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., including the possibility that the expected benefits related to the pending acquisitions may not materialize as expected; of the pending acquisitions not being timely completed, if completed at all; that prior to the completion of the pending acquisitions, the targets’ businesses could experience disruptions due to transaction-related uncertainty or other factors making it more difficult to maintain relationships with employees, customers, other business partners or governmental entities, difficulty retaining key employees; and of the parties’ being unable to successfully implement integration strategies or to achieve expected synergies and operating efficiencies within our management’s expected timeframes or at all; business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market areas; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; risks related to the integration of acquired businesses (including our pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., and our prior acquisitions of the operating assets of Interstate Capital Corporation and certain of its affiliates, Valley Bancorp, Inc., and nine branches from Independent Bank in Colorado) and any future acquisitions; changes in management personnel; interest rate risk; concentration of our factoring services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets, or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally, or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including changes in banking, securities, and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of the Federal Deposit Insurance Corporation insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 13, 2018.

Non-GAAP Financial Measures

This press release includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided at the end of this press release.

The following table sets forth key metrics used by Triumph to monitor its operations. Footnotes in this table can be found in our definitions of non-GAAP financial measures at the end of this document.

| (Dollars in thousands) | As of and for the Three Months Ended | | | | | As of and for the Six Months Ended | |
|--|--------------------------------------|-------------------|----------------------|-----------------------|------------------|------------------------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 | June 30, 2018 | June 30, 2017 |
| | | | | | | | |
| Financial Highlights: | | | | | | | |
| Total assets | \$ 3,794,631 | \$ 3,405,010 | \$ 3,499,033 | \$ 2,906,161 | \$ 2,836,684 | \$ 3,794,631 | \$ 2,836,684 |
| Loans held for investment | \$ 3,196,462 | \$ 2,873,985 | \$ 2,810,856 | \$ 2,425,463 | \$ 2,295,100 | \$ 3,196,462 | \$ 2,295,100 |
| Deposits | \$ 2,624,942 | \$ 2,533,498 | \$ 2,621,348 | \$ 2,012,545 | \$ 2,072,181 | \$ 2,624,942 | \$ 2,072,181 |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |
| Performance Ratios - Annualized: | | | | | | | |
| Return on average assets | 1.37% | 1.43% | 0.79% | 1.36% | 1.42% | 1.40% | 1.52% |
| Return on average total equity | 8.53% | 12.20% | 6.35% | 10.71% | 12.60% | 10.01% | 13.49% |
| Return on average common equity | 8.54% | 12.30% | 6.30% | 10.79% | 12.75% | 10.05% | 13.67% |
| Return on average tangible common equity (1) | 9.95% | 14.75% | 7.33% | 12.28% | 14.94% | 11.85% | 16.17% |
| Yield on loans | 8.09% | 7.65% | 7.73% | 7.44% | 7.79% | 7.88% | 7.49% |
| Adjusted yield on loans (1) | 7.59% | 7.36% | 7.47% | 7.20% | 7.25% | 7.48% | 7.10% |
| Cost of interest bearing deposits | 0.93% | 0.86% | 0.84% | 0.80% | 0.74% | 0.89% | 0.73% |
| Cost of total deposits | 0.73% | 0.68% | 0.67% | 0.64% | 0.60% | 0.70% | 0.59% |
| Cost of total funds | 1.06% | 0.95% | 0.92% | 0.90% | 0.83% | 1.00% | 0.81% |
| Net interest margin | 6.36% | 6.06% | 6.16% | 5.90% | 6.16% | 6.21% | 5.78% |
| Adjusted net interest margin (1) | 5.92% | 5.81% | 5.93% | 5.69% | 5.70% | 5.87% | 5.45% |
| Net non-interest expense to average assets | 3.59% | 3.43% | 3.65% | 3.35% | 3.26% | 3.51% | 2.24% |
| Adjusted net non-interest expense to average assets (1) | 3.47% | 3.56% | 3.43% | 3.35% | 3.26% | 3.51% | 3.43% |
| Efficiency ratio | 64.26% | 65.09% | 66.74% | 64.61% | 62.44% | 64.65% | 60.43% |
| Adjusted efficiency ratio (1) | 62.38% | 66.45% | 63.35% | 64.61% | 62.44% | 64.29% | 69.53% |
| Asset Quality:(2) | | | | | | | |
| Past due to total loans | 2.54% | 2.41% | 2.33% | 2.22% | 2.51% | 2.54% | 2.51% |
| Non-performing loans to total loans | 1.43% | 1.41% | 1.38% | 1.25% | 1.36% | 1.43% | 1.36% |
| Non-performing assets to total assets | 1.28% | 1.47% | 1.39% | 1.42% | 1.50% | 1.28% | 1.50% |
| ALLL to non-performing loans | 53.57% | 49.52% | 48.41% | 67.33% | 63.56% | 53.57% | 63.56% |
| ALLL to total loans | 0.77% | 0.70% | 0.67% | 0.84% | 0.86% | 0.77% | 0.86% |
| Net charge-offs to average loans | 0.01% | 0.05% | 0.06% | 0.00% | 0.03% | 0.06% | 0.23% |
| Capital: | | | | | | | |
| Tier 1 capital to average assets(3) | 15.00% | 11.23% | 11.80% | 13.50% | 11.28% | 15.00% | 11.28% |
| Tier 1 capital to risk-weighted assets(3) | 14.69% | 11.54% | 11.15% | 13.45% | 11.30% | 14.69% | 11.30% |
| Common equity tier 1 capital to risk-weighted assets(3) | 13.33% | 10.05% | 9.70% | 11.95% | 9.73% | 13.33% | 9.73% |
| Total capital to risk-weighted assets(3) | 16.75% | 13.66% | 13.21% | 15.91% | 13.87% | 16.75% | 13.87% |
| Total equity to total assets | 16.00% | 11.83% | 11.19% | 13.29% | 10.94% | 16.00% | 10.94% |
| Tangible common stockholders' equity to tangible assets(1) | 13.05% | 9.86% | 9.26% | 11.66% | 9.22% | 13.05% | 9.22% |
| Per Share Amounts: | | | | | | | |
| Book value per share | \$ 22.76 | \$ 18.89 | \$ 18.35 | \$ 18.08 | \$ 16.59 | \$ 22.76 | \$ 16.59 |
| Tangible book value per share (1) | \$ 18.27 | \$ 15.82 | \$ 15.29 | \$ 16.04 | \$ 14.20 | \$ 18.27 | \$ 14.20 |
| Basic earnings per common share | \$ 0.48 | \$ 0.57 | \$ 0.29 | \$ 0.48 | \$ 0.53 | \$ 1.04 | \$ 1.10 |
| Diluted earnings per common share | \$ 0.47 | \$ 0.56 | \$ 0.29 | \$ 0.47 | \$ 0.51 | \$ 1.02 | \$ 1.07 |
| Adjusted diluted earnings per common share(1) | \$ 0.50 | \$ 0.52 | \$ 0.34 | \$ 0.47 | \$ 0.51 | \$ 1.02 | \$ 0.54 |
| Shares outstanding end of period | 26,260,785 | 20,824,509 | 20,820,445 | 20,820,900 | 18,132,585 | 26,260,785 | 18,132,585 |

Unaudited consolidated balance sheet as of:

| <i>(Dollars in thousands)</i> | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|--|---------------------|---------------------|----------------------|-----------------------|---------------------|
| ASSETS | | | | | |
| Total cash and cash equivalents | \$ 133,365 | \$ 106,046 | \$ 134,129 | \$ 80,557 | \$ 117,502 |
| Securities - available for sale | 183,184 | 192,916 | 250,603 | 207,301 | 225,183 |
| Securities - held to maturity | 8,673 | 8,614 | 8,557 | 17,999 | 26,036 |
| Equity securities | 5,025 | 4,925 | 5,006 | 2,025 | 2,023 |
| Loans held for investment | 3,196,462 | 2,873,985 | 2,810,856 | 2,425,463 | 2,295,100 |
| Allowance for loan and lease losses | (24,547) | (20,022) | (18,748) | (20,367) | (19,797) |
| Loans, net | 3,171,915 | 2,853,963 | 2,792,108 | 2,405,096 | 2,275,303 |
| Assets held for sale | — | — | 71,362 | — | — |
| FHLB stock | 19,223 | 16,508 | 16,006 | 16,076 | 14,566 |
| Premises and equipment, net | 68,313 | 62,826 | 62,861 | 43,678 | 43,957 |
| Other real estate owned ("OREO"), net | 2,528 | 9,186 | 9,191 | 10,753 | 10,740 |
| Goodwill and intangible assets, net | 117,777 | 63,923 | 63,778 | 42,452 | 43,321 |
| Bank-owned life insurance | 40,168 | 44,534 | 44,364 | 37,025 | 36,852 |
| Deferred tax asset, net | 8,810 | 8,849 | 8,959 | 14,130 | 15,111 |
| Other assets | 35,650 | 32,720 | 32,109 | 29,069 | 26,090 |
| Total assets | <u>\$ 3,794,631</u> | <u>\$ 3,405,010</u> | <u>\$ 3,499,033</u> | <u>\$ 2,906,161</u> | <u>\$ 2,836,684</u> |
| LIABILITIES | | | | | |
| Non-interest bearing deposits | \$ 561,033 | \$ 548,991 | \$ 564,225 | \$ 403,643 | \$ 381,042 |
| Interest bearing deposits | 2,063,909 | 1,984,507 | 2,057,123 | 1,608,902 | 1,691,139 |
| Total deposits | 2,624,942 | 2,533,498 | 2,621,348 | 2,012,545 | 2,072,181 |
| Customer repurchase agreements | 10,509 | 6,751 | 11,488 | 19,869 | 14,959 |
| Federal Home Loan Bank advances | 420,000 | 355,000 | 365,000 | 385,000 | 340,000 |
| Subordinated notes | 48,878 | 48,853 | 48,828 | 48,804 | 48,780 |
| Junior subordinated debentures | 38,849 | 38,734 | 38,623 | 33,047 | 32,943 |
| Other liabilities | 44,228 | 19,230 | 22,048 | 20,799 | 17,354 |
| Total liabilities | 3,187,406 | 3,002,066 | 3,107,335 | 2,520,064 | 2,526,217 |
| EQUITY | | | | | |
| Preferred stock series A | 4,550 | 4,550 | 4,550 | 4,550 | 4,550 |
| Preferred stock series B | 5,108 | 5,108 | 5,108 | 5,108 | 5,108 |
| Common stock | 264 | 209 | 209 | 209 | 182 |
| Additional paid-in-capital | 457,980 | 265,406 | 264,855 | 264,531 | 198,570 |
| Treasury stock, at cost | (2,254) | (1,853) | (1,784) | (1,760) | (1,759) |
| Retained earnings | 143,426 | 131,234 | 119,356 | 113,245 | 103,658 |
| Accumulated other comprehensive income | (1,849) | (1,710) | (596) | 214 | 158 |
| Total equity | 607,225 | 402,944 | 391,698 | 386,097 | 310,467 |
| Total liabilities and equity | <u>\$ 3,794,631</u> | <u>\$ 3,405,010</u> | <u>\$ 3,499,033</u> | <u>\$ 2,906,161</u> | <u>\$ 2,836,684</u> |

Unaudited consolidated statement of income:

| (Dollars in thousands) | For the Three Months Ended | | | | For the Six Months Ended | | |
|---|----------------------------|-----------|--------------|---------------|--------------------------|-----------|-----------|
| | June 30, | March 31, | December 31, | September 30, | June 30, | June 30, | |
| | 2018 | 2018 | 2017 | 2017 | 2017 | 2017 | |
| Interest income: | | | | | | | |
| Loans, including fees | \$ 39,710 | \$ 36,883 | \$ 34,856 | \$ 30,863 | \$ 30,663 | \$ 76,593 | \$ 55,848 |
| Factored receivables, including fees | 19,229 | 15,303 | 15,000 | 12,198 | 10,812 | 34,532 | 19,979 |
| Securities | 1,179 | 1,310 | 1,819 | 1,655 | 1,738 | 2,489 | 3,349 |
| FHLB stock | 101 | 105 | 78 | 51 | 36 | 206 | 78 |
| Cash deposits | 1,030 | 517 | 464 | 370 | 289 | 1,547 | 616 |
| Total interest income | 61,249 | 54,118 | 52,217 | 45,137 | 43,538 | 115,367 | 79,870 |
| Interest expense: | | | | | | | |
| Deposits | 4,631 | 4,277 | 3,884 | 3,272 | 3,057 | 8,908 | 5,926 |
| Subordinated notes | 838 | 837 | 836 | 837 | 836 | 1,675 | 1,671 |
| Junior subordinated debentures | 713 | 597 | 520 | 495 | 475 | 1,310 | 940 |
| Other borrowings | 1,810 | 1,277 | 1,181 | 1,021 | 613 | 3,087 | 957 |
| Total interest expense | 7,992 | 6,988 | 6,421 | 5,625 | 4,981 | 14,980 | 9,494 |
| Net interest income | 53,257 | 47,130 | 45,796 | 39,512 | 38,557 | 100,387 | 70,376 |
| Provision for loan losses | 4,906 | 2,548 | 1,931 | 572 | 1,447 | 7,454 | 9,125 |
| Net interest income after provision for loan losses | 48,351 | 44,582 | 43,865 | 38,940 | 37,110 | 92,933 | 61,251 |
| Non-interest income: | | | | | | | |
| Service charges on deposits | 1,210 | 1,145 | 1,178 | 1,046 | 977 | 2,355 | 1,957 |
| Card income | 1,394 | 1,244 | 1,122 | 956 | 917 | 2,638 | 1,744 |
| Net OREO gains (losses) and valuation adjustments | (528) | (88) | (764) | 15 | (112) | (616) | (101) |
| Net gains (losses) on sale of securities | — | (272) | — | 35 | — | (272) | — |
| Fee income | 1,121 | 800 | 658 | 625 | 637 | 1,921 | 1,220 |
| Insurance commissions | 819 | 714 | 857 | 826 | 708 | 1,533 | 1,299 |
| Asset management fees | — | — | — | — | — | — | 1,717 |
| Gain on sale of subsidiary | — | 1,071 | — | — | — | 1,071 | 20,860 |
| Other | 929 | 558 | 947 | 668 | 2,075 | 1,487 | 3,791 |
| Total non-interest income | 4,945 | 5,172 | 3,998 | 4,171 | 5,202 | 10,117 | 32,487 |
| Non-interest expense: | | | | | | | |
| Salaries and employee benefits | 20,527 | 19,404 | 18,009 | 16,717 | 16,012 | 39,931 | 37,970 |
| Occupancy, furniture and equipment | 3,014 | 3,054 | 2,728 | 2,398 | 2,348 | 6,068 | 4,707 |
| FDIC insurance and other regulatory assessments | 383 | 199 | 411 | 294 | 270 | 582 | 496 |
| Professional fees | 2,078 | 1,640 | 2,521 | 1,465 | 1,238 | 3,718 | 3,206 |
| Amortization of intangible assets | 1,361 | 1,117 | 2,309 | 870 | 911 | 2,478 | 2,022 |
| Advertising and promotion | 1,300 | 1,029 | 573 | 804 | 911 | 2,329 | 1,849 |
| Communications and technology | 3,271 | 3,359 | 2,291 | 2,145 | 2,233 | 6,630 | 4,407 |
| Other | 5,469 | 4,240 | 4,389 | 3,532 | 3,398 | 9,709 | 7,501 |
| Total non-interest expense | 37,403 | 34,042 | 33,231 | 28,225 | 27,321 | 71,445 | 62,158 |
| Net income before income tax | 15,893 | 15,712 | 14,632 | 14,886 | 14,991 | 31,605 | 31,580 |
| Income tax expense | 3,508 | 3,644 | 8,327 | 5,104 | 5,331 | 7,152 | 11,447 |
| Net income | \$ 12,385 | \$ 12,068 | \$ 6,305 | \$ 9,782 | \$ 9,660 | \$ 24,453 | \$ 20,133 |
| Dividends on preferred stock | (193) | (190) | (194) | (195) | (193) | (383) | (385) |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |

Earnings per share:

| (Dollars in thousands) | For the Three Months Ended | | | | | For the Six Months Ended | |
|---|----------------------------|-------------------|----------------------|-----------------------|------------------|--------------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 | June 30, 2018 | June 30, 2017 |
| Basic | | | | | | | |
| Net income to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |
| Weighted average common shares outstanding | 25,519,108 | 20,721,363 | 20,717,548 | 19,811,577 | 18,012,905 | 23,133,489 | 17,984,184 |
| Basic earnings per common share | \$ 0.48 | \$ 0.57 | \$ 0.29 | \$ 0.48 | \$ 0.53 | \$ 1.04 | \$ 1.10 |
| Diluted | | | | | | | |
| Net income to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |
| Dilutive effect of preferred stock | 193 | 190 | 194 | 195 | 193 | 383 | 385 |
| Net income to common stockholders - diluted | \$ 12,385 | \$ 12,068 | \$ 6,305 | \$ 9,782 | \$ 9,660 | \$ 24,453 | \$ 20,133 |
| Weighted average common shares outstanding | 25,519,108 | 20,721,363 | 20,717,548 | 19,811,577 | 18,012,905 | 23,133,489 | 17,984,184 |
| Dilutive effects of: | | | | | | | |
| Assumed conversion of Preferred A | 315,773 | 315,773 | 315,773 | 315,773 | 315,773 | 315,773 | 315,773 |
| Assumed conversion of Preferred B | 354,471 | 354,471 | 354,471 | 354,471 | 354,471 | 354,471 | 354,471 |
| Assumed exercises of stock warrants | — | — | — | 54,476 | 129,896 | — | 137,896 |
| Assumed exercises of stock options | 86,821 | 83,872 | 56,359 | 45,788 | 32,592 | 85,123 | 40,233 |
| Restricted stock awards | 37,417 | 85,045 | 74,318 | 63,384 | 47,521 | 60,425 | 67,308 |
| Restricted stock units | 2,288 | — | — | — | — | — | — |
| Performance stock units | — | — | — | — | — | — | — |
| Weighted average shares outstanding - diluted | 26,315,878 | 21,560,524 | 21,518,469 | 20,645,469 | 18,893,158 | 23,949,281 | 18,899,865 |
| Diluted earnings per common share | \$ 0.47 | \$ 0.56 | \$ 0.29 | \$ 0.47 | \$ 0.51 | \$ 1.02 | \$ 1.07 |

Shares that were not considered in computing diluted earnings per common share because they were antidilutive are as follows:

| | For the Three Months Ended | | | | | For the Six Months Ended | |
|-----------------------------------|----------------------------|-------------------|----------------------|-----------------------|------------------|--------------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 | June 30, 2018 | June 30, 2017 |
| Assumed conversion of Preferred A | — | — | — | — | — | — | — |
| Assumed conversion of Preferred B | — | — | — | — | — | — | — |
| Stock options | 51,952 | — | 57,926 | 58,442 | 58,442 | 51,952 | 58,442 |
| Restricted stock awards | — | — | — | — | 35,270 | — | 35,270 |
| Restricted stock units | — | — | — | — | — | — | — |
| Performance stock units | 59,658 | — | — | — | — | 59,658 | — |

Loans held for investment summarized as of:

| <i>(Dollars in thousands)</i> | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|--------------------------------------|---------------------|---------------------|----------------------|-----------------------|---------------------|
| Commercial real estate | \$ 766,839 | \$ 781,006 | \$ 745,893 | \$ 574,530 | \$ 541,217 |
| Construction, land development, land | 147,852 | 143,876 | 134,812 | 141,368 | 120,253 |
| 1-4 family residential properties | 122,653 | 122,979 | 125,827 | 96,032 | 101,833 |
| Farmland | 177,060 | 184,064 | 180,141 | 130,471 | 136,258 |
| Commercial | 1,006,443 | 930,283 | 920,812 | 890,372 | 842,715 |
| Factored receivables | 603,812 | 397,145 | 374,410 | 341,880 | 293,633 |
| Consumer | 28,775 | 29,244 | 31,131 | 30,093 | 29,497 |
| Mortgage warehouse | 343,028 | 285,388 | 297,830 | 220,717 | 229,694 |
| Total loans | <u>\$ 3,196,462</u> | <u>\$ 2,873,985</u> | <u>\$ 2,810,856</u> | <u>\$ 2,425,463</u> | <u>\$ 2,295,100</u> |

A portion of our total loans held for investment portfolio consists of traditional community bank loans as well as commercial finance products offered under our commercial finance brands on a nationwide basis. Commercial finance loans are further summarized below:

| <i>(Dollars in thousands)</i> | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|-------------------------------------|---------------------|-------------------|----------------------|-----------------------|-------------------|
| Equipment | \$ 290,314 | \$ 260,502 | \$ 254,119 | \$ 226,120 | \$ 219,904 |
| Asset based lending (General) | 261,412 | 230,314 | 213,471 | 193,884 | 188,257 |
| Asset based lending (Healthcare) | — | — | — | 67,889 | 68,606 |
| Premium finance | 51,416 | 48,561 | 55,520 | 57,083 | 31,274 |
| Factored receivables | 603,812 | 397,145 | 374,410 | 341,880 | 293,633 |
| Commercial finance | <u>\$ 1,206,954</u> | <u>\$ 936,522</u> | <u>\$ 897,520</u> | <u>\$ 886,856</u> | <u>\$ 801,674</u> |
| Commercial finance % of total loans | 38% | 33% | 32% | 37% | 35% |

Additional information pertaining to our loan portfolio, summarized as of and for the quarters ended:

| <i>(Dollars in thousands)</i> | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|---|---------------------|---------------------|----------------------|-----------------------|---------------------|
| Average community banking | \$ 1,897,678 | \$ 1,816,921 | \$ 1,637,195 | \$ 1,463,508 | \$ 1,382,448 |
| Average commercial finance ⁽¹⁾ | 1,024,369 | 949,938 | 921,579 | 831,955 | 752,586 |
| Average total loans | <u>\$ 2,922,047</u> | <u>\$ 2,766,859</u> | <u>\$ 2,558,774</u> | <u>\$ 2,295,463</u> | <u>\$ 2,135,034</u> |
| Community banking yield | 5.87% | 5.81% | 5.87% | 5.60% | 5.81% |
| Commercial finance yield ⁽¹⁾ | 12.21% | 11.17% | 11.03% | 10.62% | 11.42% |
| Total loan yield | 8.09% | 7.65% | 7.73% | 7.44% | 7.79% |

⁽¹⁾ Includes assets held for sale for the periods ended March 31, 2018 and December 31, 2017

Information pertaining to our factoring segment, which includes only factoring originated by our Triumph Business Capital subsidiary, summarized as of and for the quarters ended:

| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|---|------------------|-------------------|----------------------|-----------------------|------------------|
| Factored receivable period end balance | \$ 577,548,000 | \$ 372,771,000 | \$ 346,293,000 | \$ 315,742,000 | \$ 268,707,000 |
| Yield on average receivable balance | 18.70% | 17.40% | 16.91% | 16.64% | 17.35% |
| Rolling twelve quarter annual charge-off rate | 0.41% | 0.50% | 0.41% | 0.44% | 0.41% |
| Factored receivables - transportation concentration | 84% | 86% | 84% | 84% | 84% |
| Interest income, including fees | \$ 20,314,000 | \$ 14,780,000 | \$ 14,518,000 | \$ 11,736,000 | \$ 10,387,000 |
| Non-interest income | 920,000 | 590,000 | 535,000 | 774,000 | 758,000 |
| Factored receivable total revenue | 21,234,000 | 15,370,000 | 15,053,000 | 12,510,000 | 11,145,000 |
| Average net funds employed | 398,096,000 | 316,488,000 | 309,614,000 | 260,384,000 | 219,694,000 |
| Yield on average net funds employed | 21.39% | 19.70% | 19.29% | 19.06% | 20.35% |
| Accounts receivable purchased | \$ 1,162,810,000 | \$ 912,336,000 | \$ 872,373,000 | \$ 732,406,000 | \$ 639,131,000 |
| Number of invoices purchased | 656,429 | 521,906 | 511,879 | 476,370 | 446,153 |
| Average invoice size | \$ 1,771 | \$ 1,751 | \$ 1,705 | \$ 1,537 | \$ 1,433 |
| Average invoice size - transportation | \$ 1,695 | \$ 1,662 | \$ 1,647 | \$ 1,486 | \$ 1,386 |
| Average invoice size - non-transportation | \$ 2,522 | \$ 2,627 | \$ 2,251 | \$ 1,965 | \$ 1,782 |
| Net new clients | 2,146 | 280 | 233 | 235 | 151 |
| Period end clients | 5,584 | 3,438 | 3,158 | 2,925 | 2,690 |

Deposits summarized as of:

| (Dollars in thousands) | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
|--------------------------------|------------------|-------------------|----------------------|-----------------------|------------------|
| Non-interest bearing demand | \$ 561,033 | \$ 548,991 | \$ 564,225 | \$ 403,643 | \$ 381,042 |
| Interest bearing demand | 358,246 | 392,947 | 403,244 | 284,282 | 350,966 |
| Individual retirement accounts | 101,380 | 105,558 | 108,505 | 97,186 | 99,694 |
| Money market | 268,699 | 283,354 | 283,969 | 189,177 | 205,243 |
| Savings | 239,127 | 244,103 | 235,296 | 158,464 | 173,137 |
| Certificates of deposit | 751,290 | 783,651 | 837,384 | 770,599 | 777,459 |
| Brokered deposits | 345,167 | 174,894 | 188,725 | 109,194 | 84,640 |
| Total deposits | \$ 2,624,942 | \$ 2,533,498 | \$ 2,621,348 | \$ 2,012,545 | \$ 2,072,181 |

Net interest margin summarized for the three months ended:

| (Dollars in thousands) | June 30, 2018 | | | March 31, 2018 | | |
|---|---------------------|------------------|--------------|---------------------|------------------|--------------|
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Interest earning assets: | | | | | | |
| Interest earning cash balances | \$ 217,605 | \$ 1,030 | 1.90% | \$ 131,723 | \$ 517 | 1.59% |
| Taxable securities | 168,182 | 1,024 | 2.44% | 179,395 | 1,057 | 2.39% |
| Tax-exempt securities | 35,016 | 155 | 1.78% | 59,029 | 253 | 1.74% |
| FHLB stock | 18,297 | 101 | 2.21% | 16,311 | 105 | 2.61% |
| Loans | 2,922,047 | 58,939 | 8.09% | 2,766,859 | 52,186 | 7.65% |
| Total interest earning assets | \$ 3,361,147 | \$ 61,249 | 7.31% | \$ 3,153,317 | \$ 54,118 | 6.96% |
| Non-interest earning assets: | | | | | | |
| Other assets | 267,813 | | | 257,566 | | |
| Total assets | \$ 3,628,960 | | | \$ 3,410,883 | | |
| Interest bearing liabilities: | | | | | | |
| Deposits: | | | | | | |
| Interest bearing demand | \$ 381,114 | \$ 215 | 0.23% | \$ 390,001 | \$ 188 | 0.20% |
| Individual retirement accounts | 103,358 | 315 | 1.22% | 106,893 | 310 | 1.18% |
| Money market | 256,841 | 335 | 0.52% | 282,697 | 377 | 0.54% |
| Savings | 241,029 | 30 | 0.05% | 239,707 | 30 | 0.05% |
| Certificates of deposit | 767,484 | 2,593 | 1.36% | 813,244 | 2,584 | 1.29% |
| Brokered deposits | 246,089 | 1,143 | 1.86% | 186,390 | 788 | 1.71% |
| Total deposits | 1,995,915 | 4,631 | 0.93% | 2,018,932 | 4,277 | 0.86% |
| Subordinated notes | 48,864 | 838 | 6.88% | 48,839 | 837 | 6.95% |
| Junior subordinated debentures | 38,787 | 713 | 7.37% | 38,672 | 597 | 6.26% |
| Other borrowings | 385,646 | 1,810 | 1.88% | 342,426 | 1,277 | 1.51% |
| Total interest bearing liabilities | \$ 2,469,212 | \$ 7,992 | 1.30% | \$ 2,448,869 | \$ 6,988 | 1.16% |
| Non-interest bearing liabilities and equity: | | | | | | |
| Non-interest bearing demand deposits | 553,309 | | | 545,118 | | |
| Other liabilities | 23,823 | | | 15,709 | | |
| Total equity | 582,616 | | | 401,187 | | |
| Total liabilities and equity | \$ 3,628,960 | | | \$ 3,410,883 | | |
| Net interest income | | \$ 53,257 | | | \$ 47,130 | |
| Interest spread | | | 6.01% | | | 5.80% |
| Net interest margin | | | 6.36% | | | 6.06% |

Metrics and non-GAAP financial reconciliation:

| (Dollars in thousands, except per share amounts) | As of and for the Three Months Ended | | | | | As of and for the Six Months Ended | |
|--|--------------------------------------|-------------------|----------------------|-----------------------|------------------|------------------------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 | June 30, 2018 | June 30, 2017 |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — | (1,071) | (20,860) |
| Incremental bonus related to transaction | — | — | — | — | — | — | 4,814 |
| Transaction related costs | 1,094 | — | 1,688 | — | — | 1,094 | 325 |
| Tax effect of adjustments | (257) | 248 | (601) | — | — | (9) | 5,754 |
| Adjusted net income available to common stockholders | \$ 13,029 | \$ 11,055 | \$ 7,198 | \$ 9,587 | \$ 9,467 | \$ 24,084 | \$ 9,781 |
| Dilutive effect of convertible preferred stock | 193 | 190 | 194 | 195 | 193 | 383 | — |
| Adjusted net income available to common stockholders - diluted | \$ 13,222 | \$ 11,245 | \$ 7,392 | \$ 9,782 | \$ 9,660 | \$ 24,467 | \$ 9,781 |
| Weighted average shares outstanding - diluted | 26,315,878 | 21,560,524 | 21,518,469 | 20,645,469 | 18,893,158 | 23,950,143 | 18,899,865 |
| Adjusted effects of assumed Preferred Stock conversion | — | — | — | — | — | — | (670,244) |
| Adjusted weighted average shares outstanding - diluted | 26,315,878 | 21,560,524 | 21,518,469 | 20,645,469 | 18,893,158 | 23,950,143 | 18,229,621 |
| Adjusted diluted earnings per common share | \$ 0.50 | \$ 0.52 | \$ 0.34 | \$ 0.47 | \$ 0.51 | \$ 1.02 | \$ 0.54 |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 | \$ 24,070 | \$ 19,748 |
| Average tangible common equity | 491,492 | 326,614 | 330,819 | 309,624 | 254,088 | 409,509 | 246,290 |
| Return on average tangible common equity | 9.95% | 14.75% | 7.33% | 12.28% | 14.94% | 11.85% | 16.17% |
| Adjusted efficiency ratio: | | | | | | | |
| Net interest income | \$ 53,257 | \$ 47,130 | \$ 45,796 | \$ 39,512 | \$ 38,557 | \$ 100,387 | \$ 70,376 |
| Non-interest income | 4,945 | 5,172 | 3,998 | 4,171 | 5,202 | 10,117 | 32,487 |
| Operating revenue | 58,202 | 52,302 | 49,794 | 43,683 | 43,759 | 110,504 | 102,863 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — | (1,071) | (20,860) |
| Adjusted operating revenue | \$ 58,202 | \$ 51,231 | \$ 49,794 | \$ 43,683 | \$ 43,759 | \$ 109,433 | \$ 82,003 |
| Non-interest expenses | \$ 37,403 | \$ 34,042 | \$ 33,231 | \$ 28,225 | \$ 27,321 | \$ 71,445 | \$ 62,158 |
| Incremental bonus related to transaction | — | — | — | — | — | — | (4,814) |
| Transaction related costs | (1,094) | — | (1,688) | — | — | (1,094) | (325) |
| Adjusted non-interest expenses | \$ 36,309 | \$ 34,042 | \$ 31,543 | \$ 28,225 | \$ 27,321 | \$ 70,351 | \$ 57,019 |
| Adjusted efficiency ratio | 62.38% | 66.45% | 63.35% | 64.61% | 62.44% | 64.29% | 69.53% |
| Adjusted net non-interest expense to average assets ratio: | | | | | | | |
| Non-interest expenses | \$ 37,403 | \$ 34,042 | \$ 33,231 | \$ 28,225 | \$ 27,321 | \$ 71,445 | \$ 62,158 |
| Incremental bonus related to transaction | — | — | — | — | — | — | (4,814) |
| Transaction related costs | (1,094) | — | (1,688) | — | — | (1,094) | (325) |
| Adjusted non-interest expenses | \$ 36,309 | \$ 34,042 | \$ 31,543 | \$ 28,225 | \$ 27,321 | \$ 70,351 | \$ 57,019 |
| Total non-interest income | \$ 4,945 | \$ 5,172 | \$ 3,998 | \$ 4,171 | \$ 5,202 | \$ 10,117 | \$ 32,487 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — | (1,071) | (20,860) |
| Adjusted non-interest income | \$ 4,945 | \$ 4,101 | \$ 3,998 | \$ 4,171 | \$ 5,202 | \$ 9,046 | \$ 11,627 |
| Adjusted net non-interest expenses | \$ 31,364 | \$ 29,941 | \$ 27,545 | \$ 24,054 | \$ 22,119 | \$ 61,305 | \$ 45,392 |
| Average total assets | \$ 3,628,960 | \$ 3,410,883 | \$ 3,181,697 | \$ 2,849,170 | \$ 2,723,303 | \$ 3,520,522 | \$ 2,671,580 |
| Adjusted net non-interest expense to average assets ratio | 3.47% | 3.56% | 3.43% | 3.35% | 3.26% | 3.51% | 3.43% |

| (Dollars in thousands, except per share amounts) | As of and for the Three Months Ended | | | | As of and for the Six Months Ended | | |
|---|--------------------------------------|-------------------|----------------------|-----------------------|------------------------------------|------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 | June 30, 2018 | June 30, 2017 |
| Reported yield on loans | 8.09% | 7.65% | 7.73% | 7.44% | 7.79% | 7.88% | 7.49% |
| Effect of accretion income on acquired loans | (0.50%) | (0.29%) | (0.26%) | (0.24%) | (0.54%) | (0.40%) | (0.39%) |
| Adjusted yield on loans | 7.59% | 7.36% | 7.47% | 7.20% | 7.25% | 7.48% | 7.10% |
| Reported net interest margin | 6.36% | 6.06% | 6.16% | 5.90% | 6.16% | 6.21% | 5.78% |
| Effect of accretion income on acquired loans | (0.44%) | (0.25%) | (0.23%) | (0.21%) | (0.46%) | (0.34%) | (0.33%) |
| Adjusted net interest margin | 5.92% | 5.81% | 5.93% | 5.69% | 5.70% | 5.87% | 5.45% |
| Total stockholders' equity | \$ 607,225 | \$ 402,944 | \$ 391,698 | \$ 386,097 | \$ 310,467 | \$ 607,225 | \$ 310,467 |
| Preferred stock liquidation preference | (9,658) | (9,658) | (9,658) | (9,658) | (9,658) | (9,658) | (9,658) |
| Total common stockholders' equity | 597,567 | 393,286 | 382,040 | 376,439 | 300,809 | 597,567 | 300,809 |
| Goodwill and other intangibles | (117,777) | (63,923) | (63,778) | (42,452) | (43,321) | (117,777) | (43,321) |
| Tangible common stockholders' equity | \$ 479,790 | \$ 329,363 | \$ 318,262 | \$ 333,987 | \$ 257,488 | \$ 479,790 | \$ 257,488 |
| Common shares outstanding | 26,260,785 | 20,824,509 | 20,820,445 | 20,820,900 | 18,132,585 | 26,260,785 | 18,132,585 |
| Tangible book value per share | \$ 18.27 | \$ 15.82 | \$ 15.29 | \$ 16.04 | \$ 14.20 | \$ 18.27 | \$ 14.20 |
| Total assets at end of period | \$ 3,794,631 | \$ 3,405,010 | \$ 3,499,033 | \$ 2,906,161 | \$ 2,836,684 | \$ 3,794,631 | \$ 2,836,684 |
| Goodwill and other intangibles | (117,777) | (63,923) | (63,778) | (42,452) | (43,321) | (117,777) | (43,321) |
| Adjusted total assets at period end | \$ 3,676,854 | \$ 3,341,087 | \$ 3,435,255 | \$ 2,863,709 | \$ 2,793,363 | \$ 3,676,854 | \$ 2,793,363 |
| Tangible common stockholders' equity ratio | 13.05% | 9.86% | 9.26% | 11.66% | 9.22% | 13.05% | 9.22% |

1) Triumph uses certain non-GAAP financial measures to provide meaningful supplemental information regarding Triumph's operational performance and to enhance investors' overall understanding of such financial performance. The non-GAAP measures used by Triumph include the following:

- "Adjusted diluted earnings per common share" is defined as adjusted net income available to common stockholders divided by adjusted weighted average diluted common shares outstanding. Excluded from net income available to common stockholders are material gains and expenses related to merger and acquisition-related activities, including divestitures, net of tax. In our judgment, the adjustments made to net income available to common stockholders allow management and investors to better assess our performance in relation to our core net income by removing the volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business. Weighted average diluted common shares outstanding are adjusted as a result of changes in their dilutive properties given the gain and expense adjustments described herein.
- "Tangible common stockholders' equity" is common stockholders' equity less goodwill and other intangible assets.
- "Total tangible assets" is defined as total assets less goodwill and other intangible assets.
- "Tangible book value per share" is defined as tangible common stockholders' equity divided by total common shares outstanding. This measure is important to investors interested in changes from period-to-period in book value per share exclusive of changes in intangible assets.
- "Tangible common stockholders' equity ratio" is defined as the ratio of tangible common stockholders' equity divided by total tangible assets. We believe that this measure is important to many investors in the marketplace who are interested in relative changes from period-to-period in common equity and total assets, each exclusive of changes in intangible assets.
- "Return on Average Tangible Common Equity" is defined as net income available to common stockholders divided by average tangible common stockholders' equity.
- "Adjusted efficiency ratio" is defined as non-interest expenses divided by our operating revenue, which is equal to net interest income plus non-interest income. Also excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. In our judgment, the adjustments made to operating revenue and non-interest expense allow management and investors to better assess our performance in relation to our core operating revenue by removing the volatility associated with certain acquisition-related items and other discrete items that are unrelated to our core business.
- "Adjusted net non-interest expense to average total assets" is defined as non-interest expenses net of non-interest income divided by total average assets. Excluded are material gains and expenses related to merger and acquisition-related activities, including divestitures. This metric is used by our management to better assess our operating efficiency.

- "Adjusted yield on loans" is our yield on loans after excluding loan discount accretion from our acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on our yield on loans, as the effect of loan discount accretion is expected to decrease as the acquired loans pay down or mature and are removed from our balance sheet.
 - "Adjusted net interest margin" is net interest margin after excluding loan accretion from the acquired loan portfolio. Our management uses this metric to better assess the impact of purchase accounting on net interest margin, as the effect of loan discount accretion is expected to decrease as the acquired loans pay down or mature and are removed from our balance sheet.
- 2) Asset quality ratios exclude loans held for sale, except for non-performing assets to total assets.
 - 3) Current quarter ratios are preliminary.

Source: Triumph Bancorp, Inc.

###

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Q2 2018 EARNINGS RELEASE

July 18, 2018

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DISCLAIMER



FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: risks relating to our ability to consummate the pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., including the possibility that the expected benefits related to the pending acquisitions may not materialize as expected; of the pending acquisitions not being timely completed, if completed at all; that prior to the completion of the pending acquisitions, the targets’ businesses could experience disruptions due to transaction-related uncertainty or other factors making it more difficult to maintain relationships with employees, customers, other business partners or governmental entities, difficulty retaining key employees; and of the parties’ being unable to successfully implement integration strategies or to achieve expected synergies and operating efficiencies within our management’s expected timeframes or at all; business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market areas; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; risks related to the integration of acquired businesses (including our pending acquisitions of First Bancorp of Durango, Inc. and Southern Colorado Corp., and our prior acquisitions of the operating assets of Interstate Capital Corporation and certain of its affiliates, Valley Bancorp, Inc., and nine branches from Independent Bank in Colorado) and any future acquisitions; changes in management personnel; interest rate risk; concentration of our factoring services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets, or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally, or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including changes in banking, securities, and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of the Federal Deposit Insurance Corporation insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

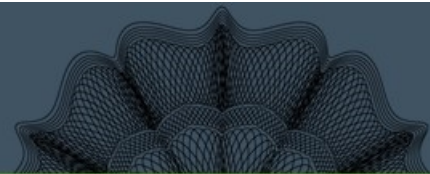
While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 13, 2018.

NON-GAAP FINANCIAL MEASURES

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided at the end of the presentation. Numbers in this presentation may not sum due to rounding.

Unless otherwise referenced, all data presented is as of June 30, 2018.

COMPANY OVERVIEW



Triumph Bancorp, Inc. (NASDAQ: TBK) (“Triumph”) is a financial holding company headquartered in Dallas, Texas. Triumph offers a diversified line of community banking and commercial finance products through its bank subsidiary, TBK Bank, SSB.

www.triumphbancorp.com

Community Banking

Full suite of deposit products and services focused on growing core deposits

Focused on business lending including CRE

Minimal consumer lending and no active single-family mortgage origination

Commercial Finance

Factoring, asset based lending, equipment finance, and premium finance

We focus on what we know: executives leading these platforms all have decades of experience in their respective markets

Credit risk is well diversified across industries, product type, and geography

Differentiated Model

Focus on core deposit funding as well as commercial finance produces top decile net interest margins

Multiple product types and broad geographic footprint creates a more diverse business model than other banks our size

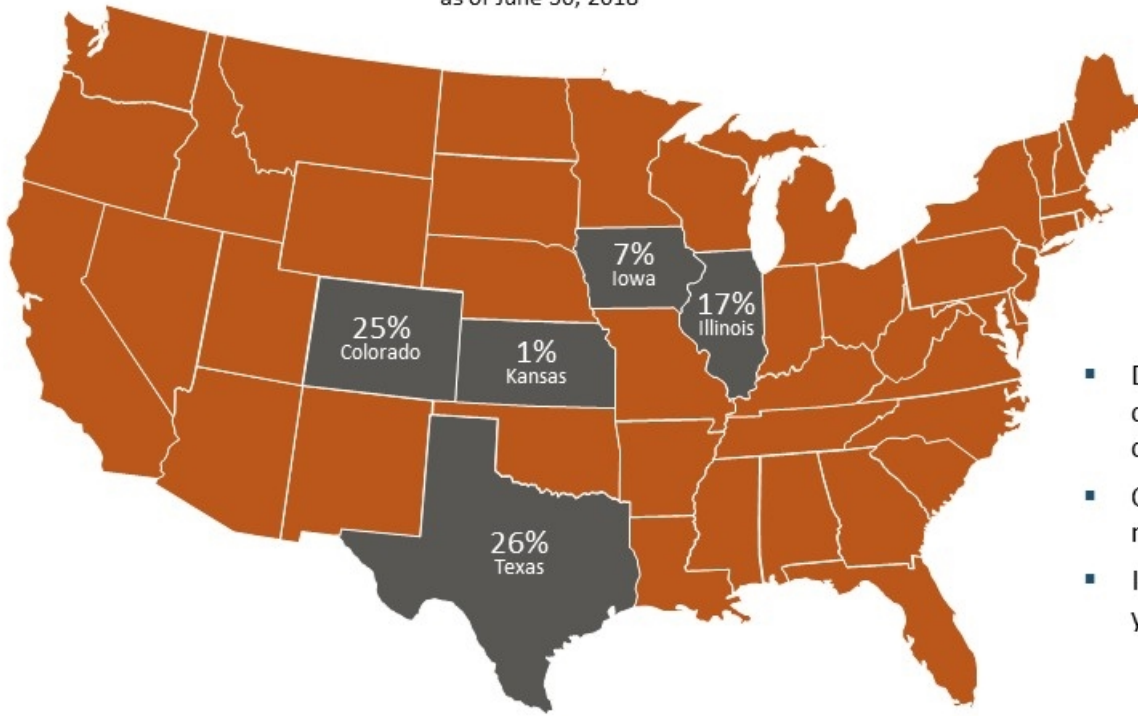
Executive team and business unit leaders have deep experience in much larger financial institutions

PLATFORM OVERVIEW - LENDING



Geographic Concentrations¹

as of June 30, 2018



- Diversification by asset class, geography, and collateral
- Commercial Finance target mix of 40%
- Industry leading portfolio yields

¹ Excludes factored receivables

PLATFORM OVERVIEW – BRANCH NETWORK

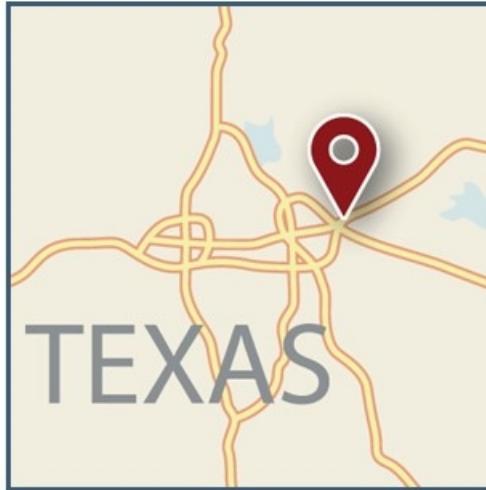
WESTERN DIVISION

- 32 branches in Colorado
- 2 branches in western Kansas



DALLAS

- Corporate Headquarters
- 1 branch (Primarily CODs)
- Currently constructing a full service branch



MIDWEST DIVISION

- 10 branches in the Quad Cities metroplex
- 8 branches throughout northern and central Illinois



PLATFORM OVERVIEW – COMMERCIAL FINANCE

We are a market leader for financial services
to small businesses and the lower end of the middle market

COMMERCIAL FINANCE

Triumph Business Capital

FACTORING

- Among the largest discount factors in the transportation sector
- Clients include small owner-operator trucking companies, mid-sized fleets, and freight broker relationships
- Expanding client industry niches to include staffing, distribution, and other sectors

Triumph Commercial Finance

ASSET BASED LENDING

- Borrowing base working capital lending
- Focus on facilities between \$1MM - \$20MM
- Core industries include manufacturing, distribution, and services

EQUIPMENT FINANCE

- Secured by revenue producing, essential-use equipment with broad resale markets
- Core markets include transportation, construction, and environmental services

Triumph Premium Finance

PREMIUM FINANCE

- Customized premium finance solutions for the acquisition of property and casualty insurance coverage

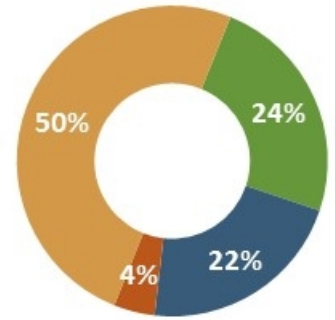
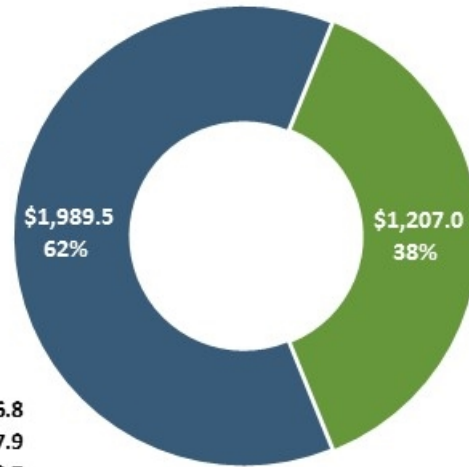
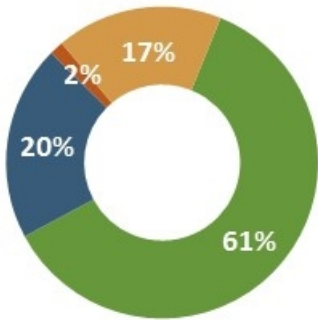
LOAN PORTFOLIO DETAIL



Community Banking

Loans Held for Investment

Commercial Finance

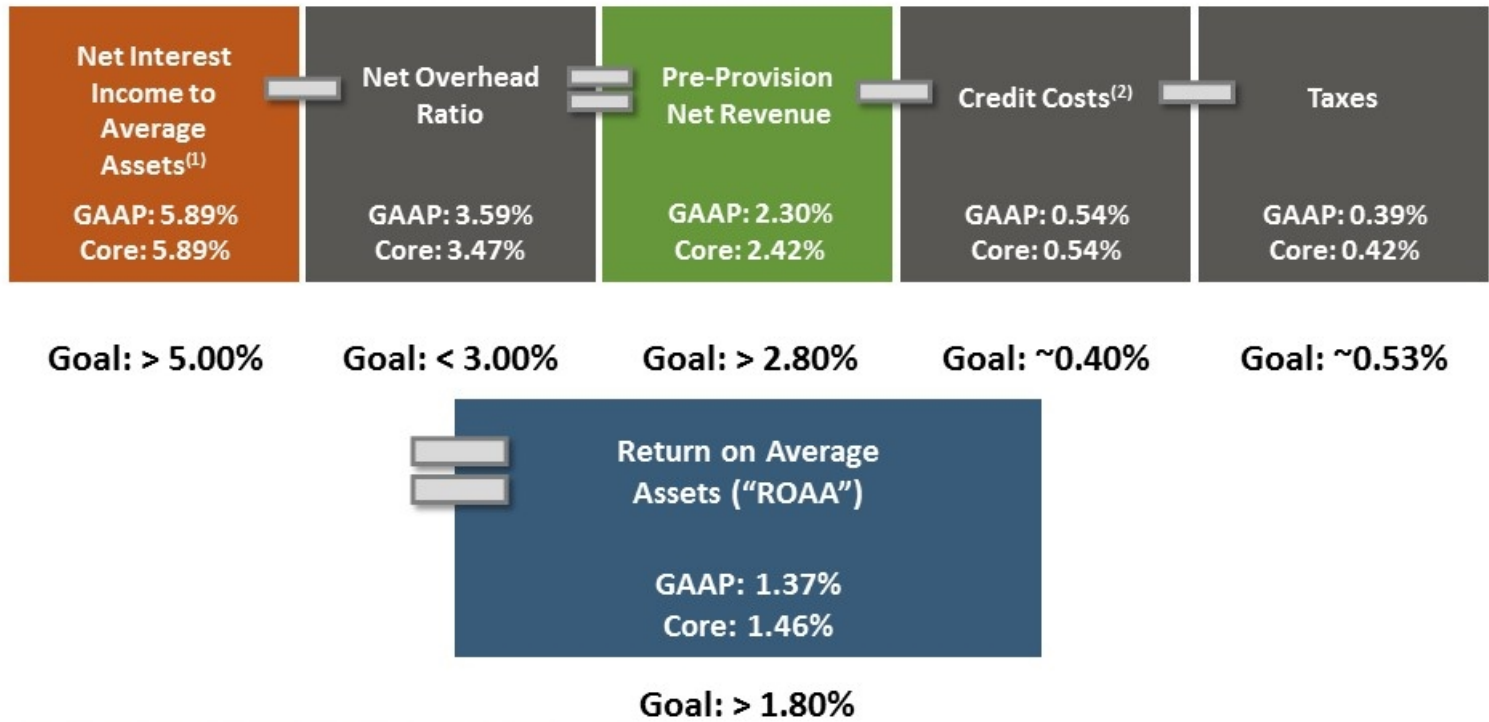


| | | | |
|---------------------------------------|----------------------------------|----|-------|
| ■ | REAL ESTATE | | |
| | Commercial Real Estate | \$ | 766.8 |
| | Construction, Land & Development | \$ | 147.9 |
| | 1-4 Family Residential | \$ | 122.7 |
| | Farmland | \$ | 177.1 |
| ■ | COMMERCIAL | | |
| | Agriculture | \$ | 133.3 |
| | General | \$ | 270.0 |
| ■ | CONSUMER | \$ | 28.7 |
| ■ | MORTGAGE WAREHOUSE | \$ | 343.0 |

| | | | |
|---------------------------------------|-----------------------------|----|-------|
| ■ | FACTORED RECEIVABLES | | |
| | Triumph Business Capital | \$ | 577.5 |
| | Triumph Commercial Finance | \$ | 26.3 |
| ■ | EQUIPMENT FINANCE | \$ | 290.3 |
| ■ | ASSET BASED LENDING | \$ | 261.4 |
| ■ | PREMIUM FINANCE | \$ | 51.5 |

Chart data labels – dollars in millions

LONG TERM PERFORMANCE GOALS VS ACTUAL Q2



⁽¹⁾ Net interest income includes discount accretion of \$3.6 million, or 0.40% of average total assets.

⁽²⁾ Credit costs include provision for loan loss contributed by Interstate Capital Corporation of \$1.8 million, or 0.19% of average assets, to provide for the turnover of the receivables subsequent to an acquisition as well as portfolio growth.

Performance metrics presented are for the three months ended June 30, 2018. Core performance ratios are adjusted to exclude material gains and expenses associated with merger and acquisition-related activities, including divestitures. Reconciliations of these financial measures can be found at the end of the presentation.

Performance goals have been revised to reflect the expected impact of the Tax Cuts and Jobs Act.

INVESTMENT CONSIDERATIONS



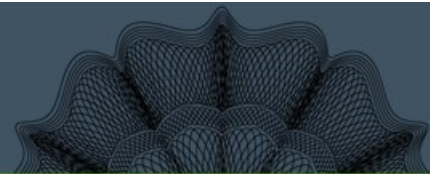
Normalized as of 06/30/2017 through 06/30/2018



Coverage Analysts:

- **Brad Milsaps** – Sandler O’Neill & Partners
- **Jared Shaw** – Wells Fargo Securities, LLC
- **Stephen Moss** – FBR Capital Markets & Co.
- **Brett Rabatin** – Piper Jaffray & Co.
- **Gary Tenner** – D.A. Davidson & Co.
- **Brady Gailey** – Keefe, Bruyette & Woods, a Stifel Company
- **Matthew Olney** – Stephens, Inc.

Q2 2018 HIGHLIGHTS AND RECENT DEVELOPMENTS



- Diluted earnings per share of \$0.47 for the quarter
 - Adjusted diluted earnings per share were \$0.50, which exclude \$1.1 million of transaction costs, \$0.8 million net of tax, related to our acquisition of Interstate Capital Corporation
- Total loans held for investment portfolio growth of \$322.5 million, organic portfolio growth of \$191.5 million
 - Commercial finance loan portfolio growth of \$270.4 million, including a \$206.7 million increase in factored receivables
 - Mortgage warehouse facilities growth of \$57.6 million
- On June 2, 2018, we acquired substantially all of the operating assets of, and assumed certain liabilities associated with, Interstate Capital Corporation's accounts receivable factoring business. As part of the acquisition, we acquired \$131.0 million of factored receivables
- We completed a public offering of 5.4 million shares of our common stock on April 12, 2018. Our net proceeds from the offering were \$192.1 million
- On April 9, 2018, we entered into agreements to acquire First Bancorp of Durango, Inc. and Southern Colorado Corp., which had a combined \$734 million in assets, including \$308 million in loans, and \$653 million in deposits at December 31, 2017, for aggregate cash consideration of approximately \$147.5 million

\$12.2 million

Net income to common stockholders

COMMERCIAL
FINANCE LOAN
GROWTH

28.9%

NIM

6.36%

Net Interest
Margin

(5.92% adjusted)¹

TCE/TA

13.05%

Tangible Common
Equity / Tangible
Assets¹

ROAA

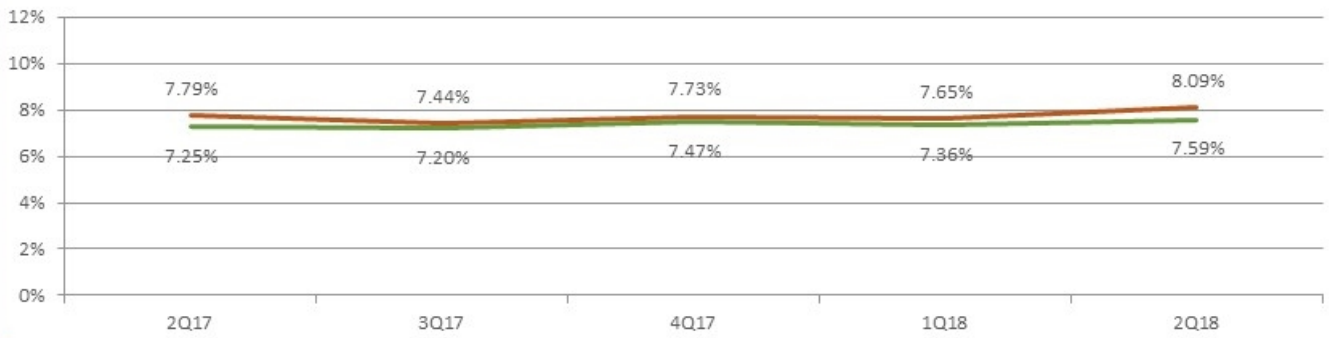
1.37%

Return on
Average Assets

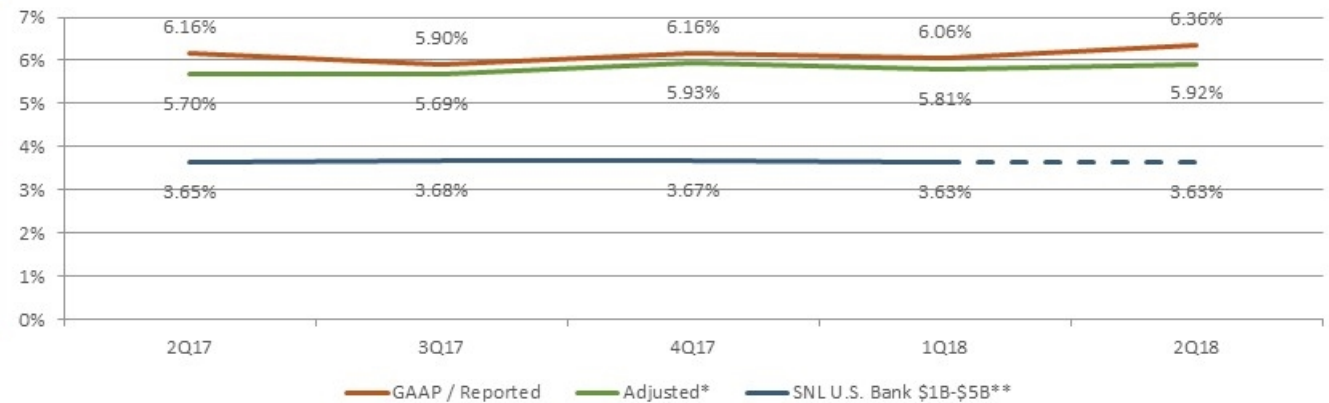
¹ Reconciliations of non-GAAP financial measures can be found at the end of the presentation

LOAN YIELDS AND NET INTEREST MARGIN

LOAN YIELDS



NET INTEREST MARGIN

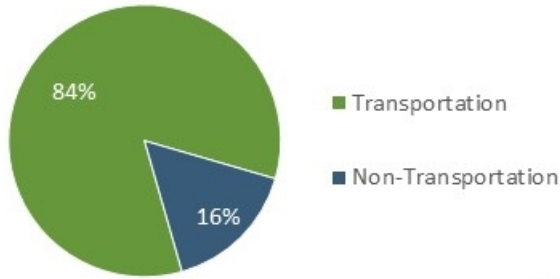


*Reconciliations of non-GAAP financial measures can be found at the end of the presentation.

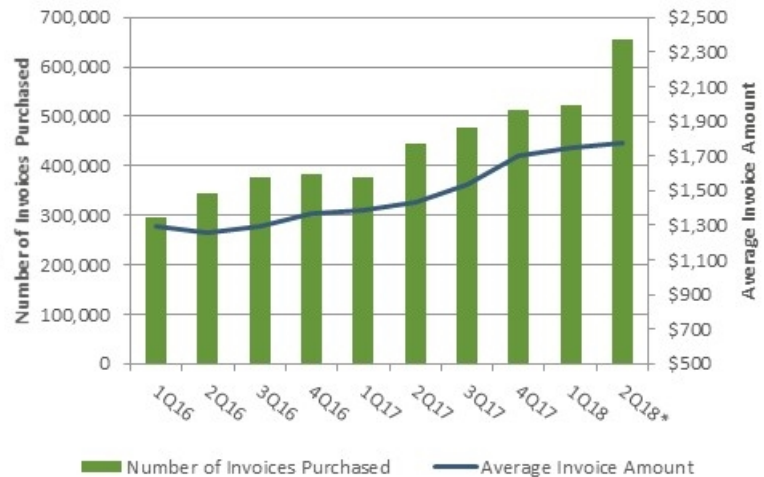
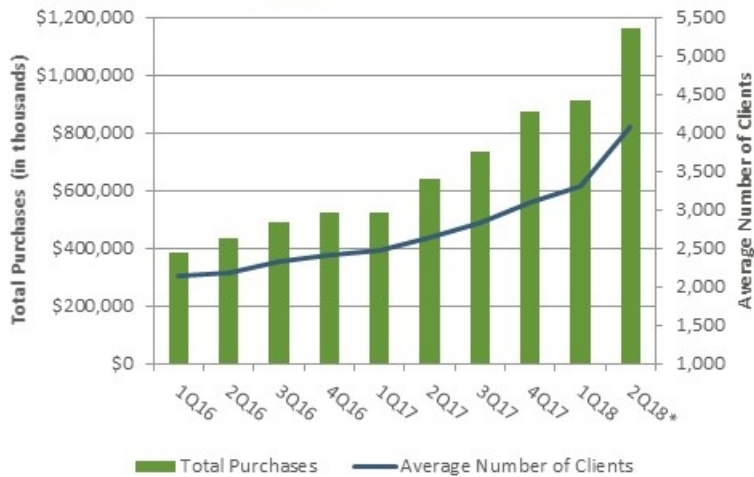
**SNL U.S. Bank \$1-\$5B: Includes all Major Exchange (NYSE, NYSE MKT, NASDAQ) Banks in SNL's coverage universe with \$1B to \$5B in Assets. Q2 2018 SNL data not available.

TRIUMPH BUSINESS CAPITAL FACTORING

Client Portfolio Mix



- Yield of 18.70% in the second quarter
- Average annual charge-off rate of 0.41% over the past 3 years
- 5,584 factoring clients at June 30, 2018



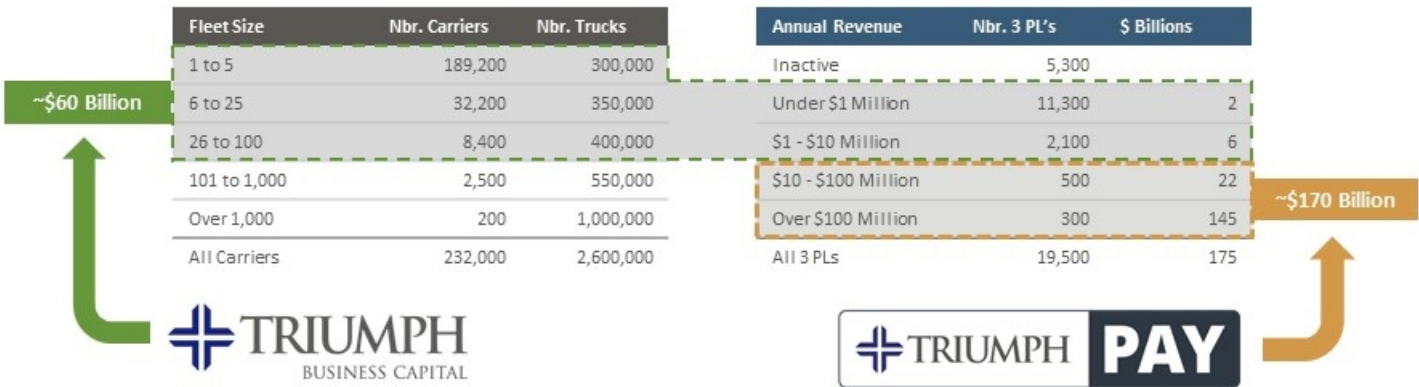
* On June 2, 2018, we acquired the transportation factoring assets of Interstate Capital Corporation and certain of its affiliates.

TRIUMPH'S TRANSPORTATION FINANCE OPPORTUNITY

Annual Gross Revenues (8% GDP)
\$750 Billion : 4 Million Trucks

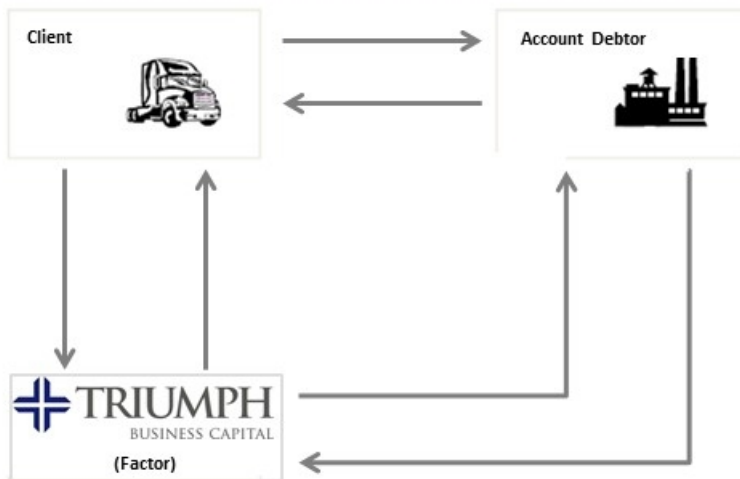
For-Hire
\$400 Billion : 2.6 Million Trucks

Contract \$225 Billion **3PLs/Broker** \$175 Billion



*This data utilizes high-level estimates from multiple data sources including FMCSA authority registrations, carrier reported numbers of power units, mercantile credit bureau reports and Triumph's own portfolio data.
Triumph purchases ~\$4.5 billion invoices from our Target Market or ~8% of the available ~\$60 billion market.

FACTORING 101



Triumph Business Capital Economics:

1. Our client performs services for the account debtor.
2. The client generates an invoice for \$1,000 payable in 30 days.
3. The client sells the invoice to Triumph (factor), who pays the client \$900 (\$1,000 less a 10% cash reserve or "holdback").
4. Triumph employs \$900 of funds to acquire the invoice. We charge a 2.5% discount fee (\$25), which reflects a ~2.8% yield on the actual funds employed. Assuming a similarly sized invoice, with the client, was collected ("turned") every 36 days (or ~10 times per year) Triumph's annualized yield on the \$900 of Net Funds Employed is ~28% (\$25 fee * 10 purchases annually / \$900).
5. When the invoice is collected, the 10% holdback less our fee is paid to the client.

What is factoring?

- Factoring is one of the oldest forms of finance.
- Factoring is a financial transaction in which a business sells its accounts receivable to a third party (factor) at a discount. A business typically factors its receivable assets to meet its present and immediate cash needs. The transaction is a purchase, not a loan.

What is the market?

- Factoring industry data is limited. Based on IFA* studies and discussions with industry experts, we estimate the market, excluding traditional factoring (textiles, furniture, etc.), at ~\$100B in annual purchases.
 - Given these estimates, we assume transportation factoring is 35-40% of that market.
 - We represent ~5% of the total market and ~10% of the transportation market.
 - We are among the 3 largest discount transportation factors and in the top 10 overall of discount factors.

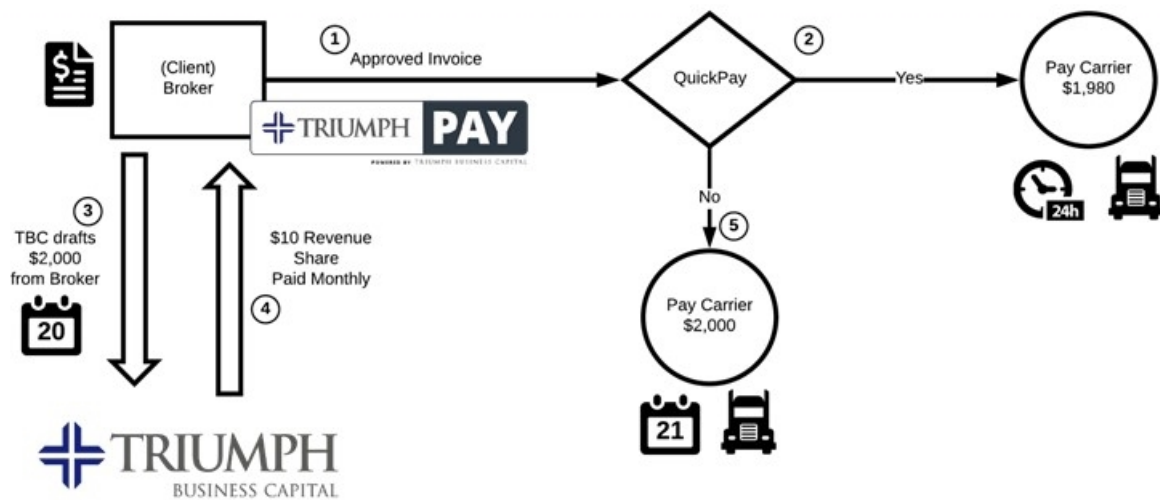
Who are our clients?

- Our typical client has limited financial systems.
- We factor clients with historical losses, little (if any) net worth, early stage (less than 3 years activity) businesses, turnarounds and restructurings.

Who is Triumph Business Capital?

- We are a highly specialized factor in the transportation space factoring 3 groups of clients:
 - Recourse trucking
 - Non-recourse trucking (owner / operators)
 - Freight brokers
 - Other industry verticals
 - Similar collateral and portfolio servicing characteristics (staffing, warehousing, etc.)

TRIUMHPAY 101



What is TriumphPay?

TriumphPay is a reverse factoring product that connects our proprietary payment processing system with a broker or third party logistics' (3PL) transportation management and accounting system to facilitate payments to carriers, provide improved liquidity options to clients, and generate enhanced revenue opportunities for both TBK and the client through QuickPay programs.

What is the market?

Based on our analysis of the third party logistics/broker portion of the for-hire trucking market, we estimate the market to be **~\$170 billion**.

Who is the Customer?

Large and mid-sized freight brokers and 3PL firms who are suffering from factor fatigue, desire enhanced liquidity options and expanded revenue opportunities.

TriumphPay Economics:

1. Client approves invoice for \$2,000. Payment terms are 21 days.
2. Carrier opts for QuickPay. Triumph pays the carrier \$1,980 same day or next day. The \$20 difference represents the QuickPay fee. That fee is then split between the broker and Triumph, \$10 each.
3. At day 20, Triumph drafts \$2,000 from the broker.
4. The \$10 fee retained by Triumph equates to an annualized yield of 9.2% ($\$10 \text{ fee} / \$1,980 \text{ advanced} \times 365 \text{ days} / 20 \text{ days}$).

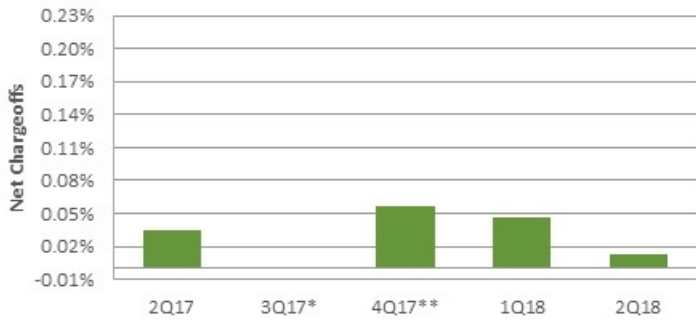
No QuickPay

5. If the carrier declines to use QuickPay, at Day 20 Triumph drafts \$2,000 from Broker. Triumph then pays the Carrier on Day 21. One day float to Triumph.

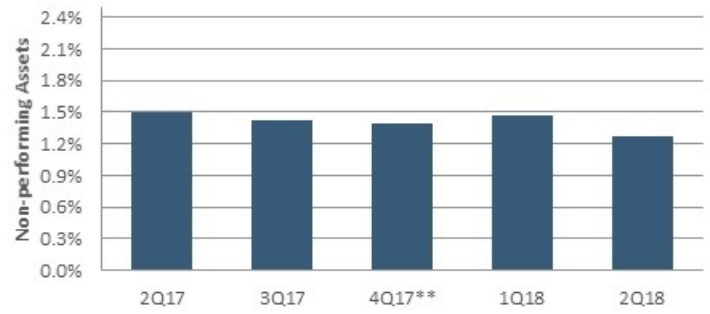
LOAN PORTFOLIO



NCOs / Average Loans



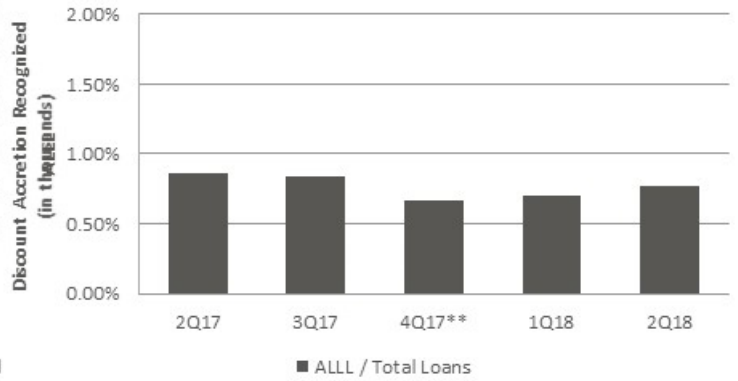
NPAs / Total Assets



Acquired Loans



ALLL / Total Loans

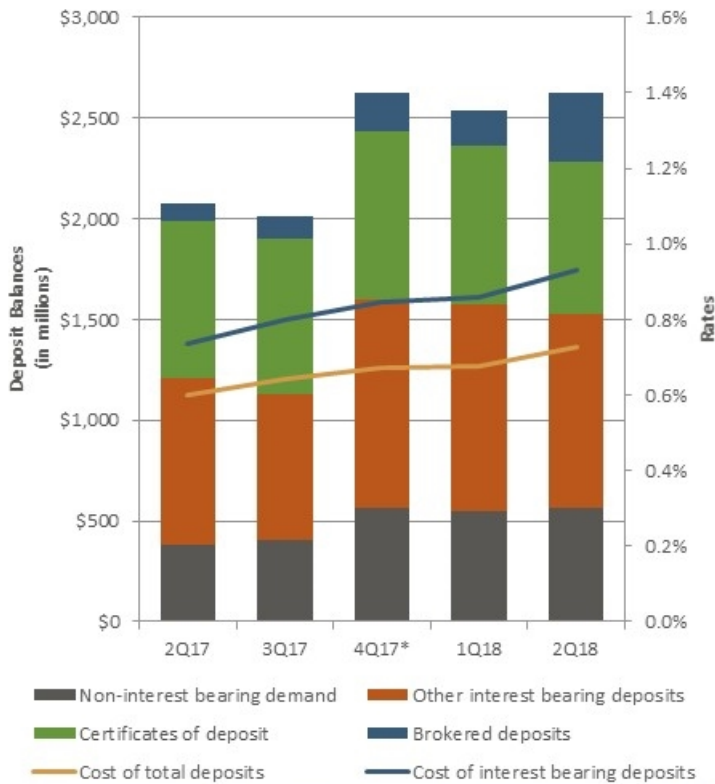


- * Net charge-offs totaled \$2 thousand for the quarter, resulting in a net charge-offs to average loans ratio of 0.00%.
- ** Loans with a fair value of \$95.8 million and original purchase discount of \$3.4 million were acquired in the Independent Bank Group, Inc. branch acquisition, and loans with a fair value of \$171.2 million and original purchase discount of \$6.6 million were acquired in the Valley Bancorp, Inc. acquisition.
- *** Includes \$1.6 million of discount accretion related to the factored receivables acquired from Interstate Capital Corporation.

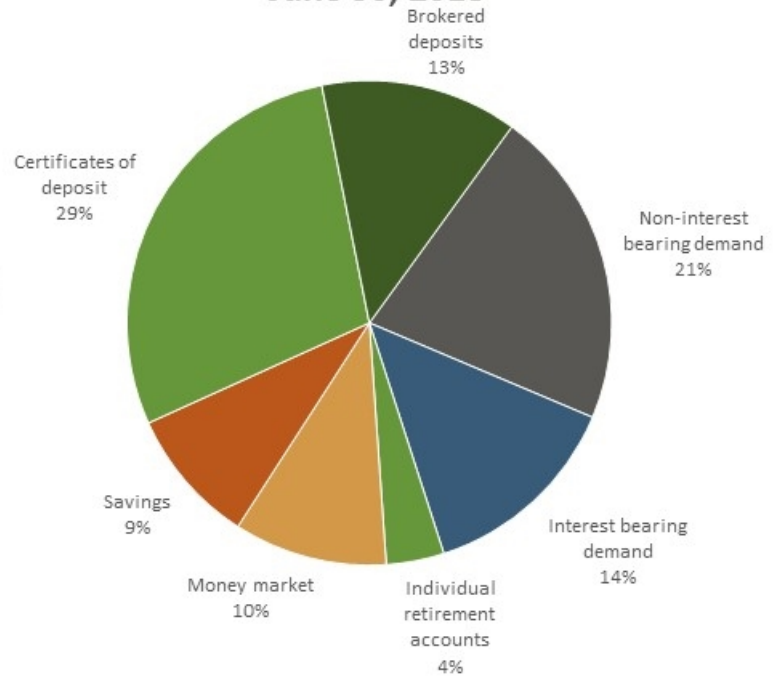
DEPOSIT MIX AND GROWTH



Deposit Growth

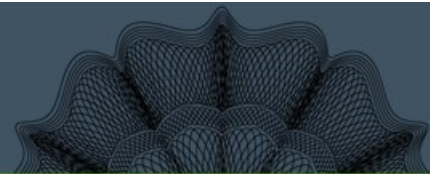


Deposit Mix June 30, 2018



*Deposits totaling \$160.7 million were assumed in the Independent Bank Group, Inc. branch acquisition, and deposits totaling \$293.4 million were assumed in the Valley Bancorp, Inc. acquisition.

FINANCIAL HIGHLIGHTS



| Key Metrics | As of and For the Three Months Ended | | | | |
|---|--------------------------------------|-------------------|----------------------|-----------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
| Performance ratios - annualized | | | | | |
| Return on average assets | 1.37% | 1.43% | 0.79% | 1.36% | 1.42% |
| Return on average tangible common equity (ROATCE) ⁽¹⁾ | 9.95% | 14.75% | 7.33% | 12.28% | 14.94% |
| Yield on loans | 8.09% | 7.65% | 7.73% | 7.44% | 7.79% |
| Cost of total deposits | 0.73% | 0.68% | 0.67% | 0.64% | 0.60% |
| Net interest margin | 6.36% | 6.06% | 6.16% | 5.90% | 6.16% |
| Net non-interest expense to average assets | 3.59% | 3.43% | 3.65% | 3.35% | 3.26% |
| Adjusted net non-interest expense to average assets ⁽¹⁾⁽²⁾ | 3.47% | 3.56% | 3.43% | 3.35% | 3.26% |
| Efficiency ratio | 64.26% | 65.09% | 66.74% | 64.61% | 62.44% |
| Adjusted efficiency ratio ⁽¹⁾⁽²⁾ | 62.38% | 66.45% | 63.35% | 64.61% | 62.44% |
| Asset Quality⁽³⁾ | | | | | |
| Non-performing assets to total assets | 1.28% | 1.47% | 1.39% | 1.42% | 1.50% |
| ALLL to total loans | 0.77% | 0.70% | 0.67% | 0.84% | 0.86% |
| Net charge-offs to average loans | 0.01% | 0.05% | 0.06% | 0.00% | 0.03% |
| Capital⁽⁴⁾ | | | | | |
| Tier 1 capital to average assets | 15.00% | 11.23% | 11.80% | 13.50% | 11.28% |
| Tier 1 capital to risk-weighted assets | 14.69% | 11.54% | 11.15% | 13.45% | 11.30% |
| Common equity tier 1 capital to risk-weighted assets | 13.33% | 10.05% | 9.70% | 11.95% | 9.73% |
| Total capital to risk-weighted assets | 16.75% | 13.66% | 13.21% | 15.91% | 13.87% |
| Per Share Amounts | | | | | |
| Book value per share | \$ 22.76 | \$ 18.89 | \$ 18.35 | \$ 18.08 | \$ 16.59 |
| Tangible book value per share ⁽¹⁾ | \$ 18.27 | \$ 15.82 | \$ 15.29 | \$ 16.04 | \$ 14.20 |
| Basic earnings per common share | \$ 0.48 | \$ 0.57 | \$ 0.29 | \$ 0.48 | \$ 0.53 |
| Diluted earnings per common share | \$ 0.47 | \$ 0.56 | \$ 0.29 | \$ 0.47 | \$ 0.51 |
| Adjusted diluted earnings per common share ⁽¹⁾⁽²⁾ | \$ 0.50 | \$ 0.52 | \$ 0.34 | \$ 0.47 | \$ 0.51 |

(1) Reconciliations of non-GAAP financial measures can be found at the end of the presentation

(2) Metric adjusted to exclude material gains and expenses related to merger and acquisition-related activities, net of tax where applicable

(3) Asset quality ratios exclude loans held for sale

(4) Current quarter ratios are preliminary

NON-GAAP FINANCIAL RECONCILIATION

Triumph uses certain non-GAAP financial measures to provide meaningful supplemental information regarding our operational performance and to enhance investors' overall understanding of such financial performance.

Metrics and non-GAAP financial reconciliation

| | As of and for the Three Months Ended | | | | |
|--|--------------------------------------|-------------------|----------------------|-----------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
| <i>(Dollars in thousands, except per share amounts)</i> | | | | | |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — |
| Incremental bonus related to transaction | — | — | — | — | — |
| Transaction related costs | 1,094 | — | 1,688 | — | — |
| Tax effect of adjustments | (257) | 248 | (601) | — | — |
| Adjusted net income available to common stockholders | \$ 13,029 | \$ 11,055 | \$ 7,198 | \$ 9,587 | \$ 9,467 |
| Dilutive effect of convertible preferred stock | 193 | 190 | 194 | 195 | 193 |
| Adjusted net income available to common stockholders - diluted | \$ 13,222 | \$ 11,245 | \$ 7,392 | \$ 9,782 | \$ 9,660 |
| Weighted average shares outstanding - diluted | 26,315,878 | 21,560,524 | 21,518,469 | 20,645,469 | 18,893,158 |
| Adjusted effects of assumed Preferred Stock conversion | — | — | — | — | — |
| Adjusted weighted average shares outstanding - diluted | 26,315,878 | 21,560,524 | 21,518,469 | 20,645,469 | 18,893,158 |
| Adjusted diluted earnings per common share | \$ 0.50 | \$ 0.52 | \$ 0.34 | \$ 0.47 | \$ 0.51 |
| Net income available to common stockholders | \$ 12,192 | \$ 11,878 | \$ 6,111 | \$ 9,587 | \$ 9,467 |
| Average tangible common equity | 491,492 | 326,614 | 330,819 | 309,624 | 254,088 |
| Return on average tangible common equity | 9.95% | 14.75% | 7.33% | 12.28% | 14.94% |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

(Dollars in thousands, except per share amounts)

| | As of and for the Three Months Ended | | | | |
|--|--------------------------------------|-------------------|----------------------|-----------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
| Adjusted efficiency ratio: | | | | | |
| Net interest income | \$ 53,257 | \$ 47,130 | \$ 45,796 | \$ 39,512 | \$ 38,557 |
| Non-interest income | 4,945 | 5,172 | 3,998 | 4,171 | 5,202 |
| Operating revenue | 58,202 | 52,302 | 49,794 | 43,683 | 43,759 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — |
| Adjusted operating revenue | \$ 58,202 | \$ 51,231 | \$ 49,794 | \$ 43,683 | \$ 43,759 |
| Non-interest expenses | \$ 37,403 | \$ 34,042 | \$ 33,231 | \$ 28,225 | \$ 27,321 |
| Transaction related costs | (1,094) | — | (1,688) | — | — |
| Adjusted non-interest expenses | \$ 36,309 | \$ 34,042 | \$ 31,543 | \$ 28,225 | \$ 27,321 |
| Adjusted efficiency ratio | 62.38% | 66.45% | 63.35% | 64.61% | 62.44% |
| Adjusted net non-interest expense to average assets ratio: | | | | | |
| Non-interest expenses | \$ 37,403 | \$ 34,042 | \$ 33,231 | \$ 28,225 | \$ 27,321 |
| Transaction related costs | (1,094) | — | (1,688) | — | — |
| Adjusted non-interest expenses | \$ 36,309 | \$ 34,042 | \$ 31,543 | \$ 28,225 | \$ 27,321 |
| Total non-interest income | \$ 4,945 | \$ 5,172 | \$ 3,998 | \$ 4,171 | \$ 5,202 |
| Gain on sale of subsidiary | — | (1,071) | — | — | — |
| Adjusted non-interest income | \$ 4,945 | \$ 4,101 | \$ 3,998 | \$ 4,171 | \$ 5,202 |
| Adjusted net non-interest expenses | \$ 31,364 | \$ 29,941 | \$ 27,545 | \$ 24,054 | \$ 22,119 |
| Average total assets | 3,628,960 | 3,410,883 | 3,181,697 | 2,849,170 | 2,723,303 |
| Adjusted net non-interest expense to average assets ratio | 3.47% | 3.56% | 3.43% | 3.35% | 3.26% |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

| | As of and for the Three Months Ended | | | | |
|---|--------------------------------------|-------------------|----------------------|-----------------------|------------------|
| | June 30, 2018 | March 31, 2018 | December 31, 2017 | September 30, 2017 | June 30, 2017 |
| <i>(Dollars in thousands, except per share amounts)</i> | | | | | |
| Reported yield on loans | 8.09% | 7.65% | 7.73% | 7.44% | 7.79% |
| Effect of accretion income on acquired loans | (0.50%) | (0.29%) | (0.26%) | (0.24%) | (0.54%) |
| Adjusted yield on loans | <u>7.59%</u> | <u>7.36%</u> | <u>7.47%</u> | <u>7.20%</u> | <u>7.25%</u> |
| Reported net interest margin | 6.36% | 6.06% | 6.16% | 5.90% | 6.16% |
| Effect of accretion income on acquired loans | (0.44%) | (0.25%) | (0.23%) | (0.21%) | (0.46%) |
| Adjusted net interest margin | <u>5.92%</u> | <u>5.81%</u> | <u>5.93%</u> | <u>5.69%</u> | <u>5.70%</u> |
| Total stockholders' equity | \$ 607,225 | \$ 402,944 | \$ 391,698 | \$ 386,097 | \$ 310,467 |
| Preferred stock liquidation preference | (9,658) | (9,658) | (9,658) | (9,658) | (9,658) |
| Total common stockholders' equity | 597,567 | 393,286 | 382,040 | 376,439 | 300,809 |
| Goodwill and other intangibles | (117,777) | (63,923) | (63,778) | (42,452) | (43,321) |
| Tangible common stockholders' equity | \$ 479,790 | \$ 329,363 | \$ 318,262 | \$ 333,987 | \$ 257,488 |
| Common shares outstanding at end of period | 26,260,785 | 20,824,509 | 20,820,445 | 20,820,900 | 18,132,585 |
| Tangible book value per share | <u>\$ 18.27</u> | <u>\$ 15.82</u> | <u>\$ 15.29</u> | <u>\$ 16.04</u> | <u>\$ 14.20</u> |
| Total assets at end of period | \$ 3,794,631 | \$ 3,405,010 | \$ 3,499,033 | \$ 2,906,161 | \$ 2,836,684 |
| Goodwill and other intangibles | (117,777) | (63,923) | (63,778) | (42,452) | (43,321) |
| Adjusted total assets at period end | \$ 3,676,854 | \$ 3,341,087 | \$ 3,435,255 | \$ 2,863,709 | \$ 2,793,363 |
| Tangible common stockholders' equity ratio | <u>13.05%</u> | <u>9.86%</u> | <u>9.26%</u> | <u>11.66%</u> | <u>9.22%</u> |

NON-GAAP FINANCIAL RECONCILIATION

Metrics and non-GAAP financial reconciliation (cont'd)

| <i>(Dollars in thousands, except per share amounts)</i> | For the Three Months Ended June 30, 2018 | | <i>(Dollars in thousands, except per share amounts)</i> | For the Three Months Ended June 30, 2018 | |
|---|---|-----------|---|---|-----------|
| | GAAP | Core | | GAAP | Core |
| Net Interest Income to Average Total Assets: | | | | | |
| Net Interest Income | \$ 53,257 | \$ 53,257 | Provision for Loan Losses | \$ 4,906 | \$ 4,906 |
| Average Total Assets | 3,628,960 | 3,628,960 | Average Total Assets | 3,628,960 | 3,628,960 |
| Net Interest Income to Average Assets | 5.89% | 5.89% | Credit Costs to Average Assets | 0.54% | 0.54% |
| Net Noninterest Expense to Average Total Assets: | | | | | |
| Total Noninterest Expense | \$ 37,403 | \$ 37,403 | Taxes to Average Total Assets: | | |
| Transaction related costs | — | (1,094) | Income Tax Expense | \$ 3,508 | \$ 3,508 |
| Adjusted Noninterest Expense | 37,403 | 36,309 | Tax effect of adjustments | — | (257) |
| Total Noninterest Income | 4,945 | 4,945 | Adjusted Tax Expense | 3,508 | 3,765 |
| Net Noninterest Expense | \$ 32,458 | \$ 31,364 | Average Total Assets | 3,628,960 | 3,628,960 |
| Average Total Assets | 3,628,960 | 3,628,960 | Taxes to Average Assets | 0.39% | 0.42% |
| Net Noninterest Expense to Average Assets Ratio | 3.59% | 3.47% | Return on Average Total Assets: | | |
| Assets: | | | | | |
| Net Interest Income | \$ 53,257 | \$ 53,257 | Net Interest Income to Average Assets | 5.89% | 5.89% |
| Adjusted Net Noninterest Expense | (32,458) | (31,364) | Net Noninterest Expense to Average Assets Ratio | (3.59%) | (3.47%) |
| Pre-Provision Net Revenue | \$ 20,799 | \$ 21,893 | Pre-Provision Net Revenue to Average Assets | 2.30% | 2.42% |
| Average Total Assets | 3,628,960 | 3,628,960 | Credit Costs to Average Assets | (0.54%) | (0.54%) |
| Pre-Provision Net Revenue to Average Assets | 2.30% | 2.42% | Taxes to Average Assets | (0.39%) | (0.42%) |
| | | | Return on Average Assets | 1.37% | 1.46% |

