

THE
POWER
OF
AND

Q2 2020 Earnings Release

July 20, 2020



DISCLAIMER



FORWARD-LOOKING STATEMENTS

This presentation contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “could,” “may,” “will,” “should,” “seeks,” “likely,” “intends,” “plans,” “pro forma,” “projects,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: business and economic conditions generally and in the bank and non-bank financial services industries, nationally and within our local market areas; the impact of COVID-19 on our business, including the impact of the actions taken by governmental authorities to try and contain the virus or address the impact of the virus on the United States economy (including, without limitation, the CARES Act), and the resulting effect of all of such items on our operations, liquidity and capital position, and on the financial condition of our borrowers and other customers; our ability to mitigate our risk exposures; our ability to maintain our historical earnings trends; changes in management personnel; interest rate risk; concentration of our products and services in the transportation industry; credit risk associated with our loan portfolio; lack of seasoning in our loan portfolio; deteriorating asset quality and higher loan charge-offs; time and effort necessary to resolve nonperforming assets; inaccuracy of the assumptions and estimates we make in establishing reserves for probable loan losses and other estimates; risks related to the integration of acquired businesses and any future acquisitions; our ability to successfully identify and address the risks associated with our possible future acquisitions, and the risks that our prior and possible future acquisitions make it more difficult for investors to evaluate our business, financial condition and results of operations, and impairs our ability to accurately forecast our future performance; lack of liquidity; fluctuations in the fair value and liquidity of the securities we hold for sale; impairment of investment securities, goodwill, other intangible assets or deferred tax assets; our risk management strategies; environmental liability associated with our lending activities; increased competition in the bank and non-bank financial services industries, nationally, regionally or locally, which may adversely affect pricing and terms; the accuracy of our financial statements and related disclosures; material weaknesses in our internal control over financial reporting; system failures or failures to prevent breaches of our network security; the institution and outcome of litigation and other legal proceedings against us or to which we become subject; changes in carry-forwards of net operating losses; changes in federal tax law or policy; the impact of recent and future legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, such as the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and their application by our regulators; governmental monetary and fiscal policies; changes in the scope and cost of FDIC, insurance and other coverages; failure to receive regulatory approval for future acquisitions; and increases in our capital requirements.

While forward-looking statements reflect our good-faith beliefs, they are not guarantees of future performance. All forward-looking statements are necessarily only estimates of future results. Accordingly, actual results may differ materially from those expressed in or contemplated by the particular forward-looking statement, and, therefore, you are cautioned not to place undue reliance on such statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by applicable law. For a discussion of such risks and uncertainties, which could cause actual results to differ from those contained in the forward-looking statements, see “Risk Factors” and the forward-looking statement disclosure contained in Triumph’s Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 11, 2020 and its Quarterly Report on Form 10-Q, filed with the SEC on April 21, 2020.

NON-GAAP FINANCIAL MEASURES

This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided at the end of the presentation. Numbers in this presentation may not sum due to rounding. Unless otherwise referenced, all data presented is as of June 30, 2020.

COMPANY OVERVIEW



Triumph Bancorp, Inc. (NASDAQ: TBK) (“Triumph”) is a financial holding company headquartered in Dallas, Texas. Triumph offers a diversified line of community banking, national lending, and commercial finance products through its bank subsidiary, TBK Bank, SSB. www.triumphbancorp.com

TOTAL ASSETS

\$5.6 billion

MARKET CAP

\$587.4 million

TOTAL LOANS

\$4.4 billion

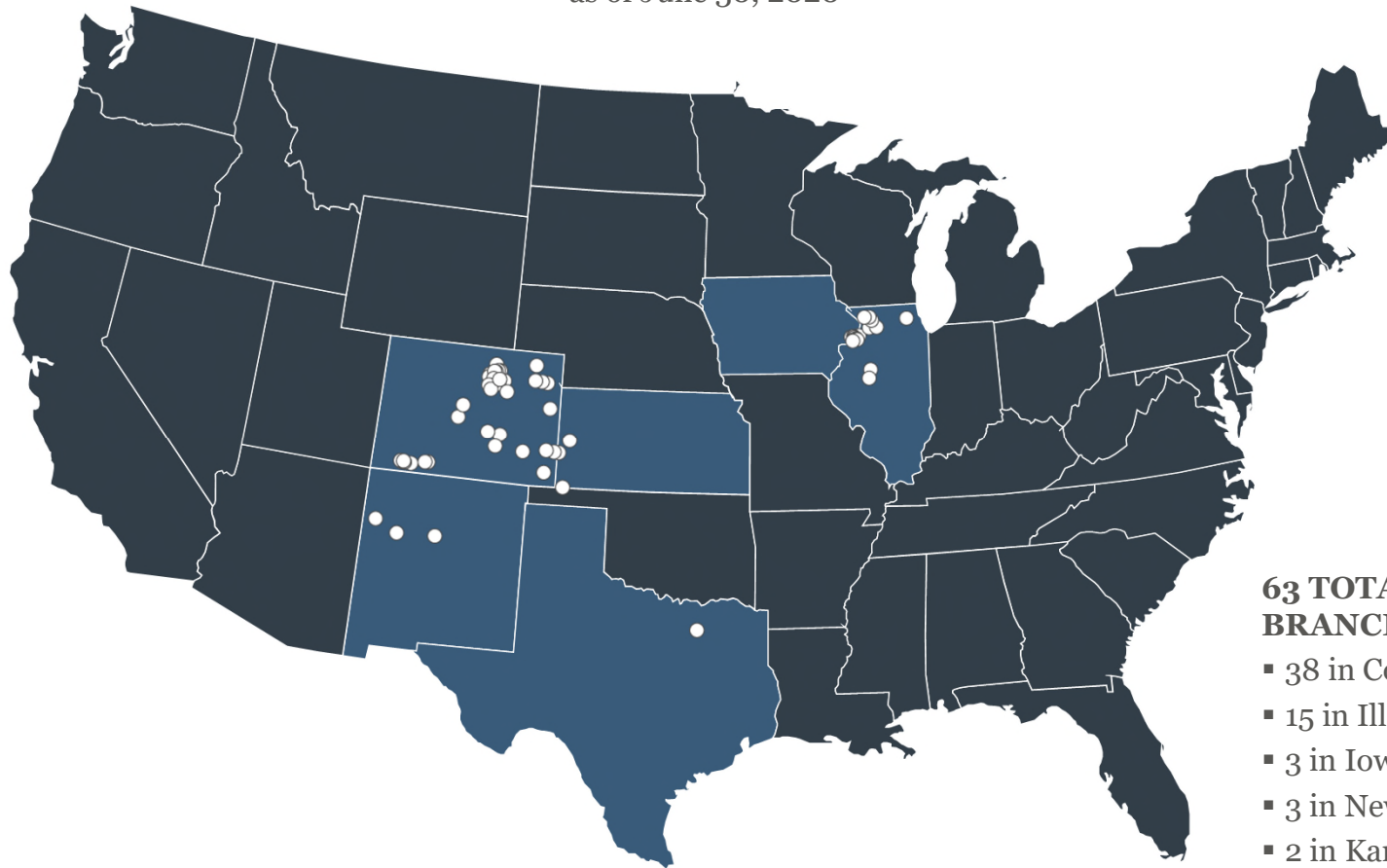
TOTAL DEPOSITS

\$4.1 billion



BRANCH LOCATIONS

as of June 30, 2020



**63 TOTAL
BRANCHES**

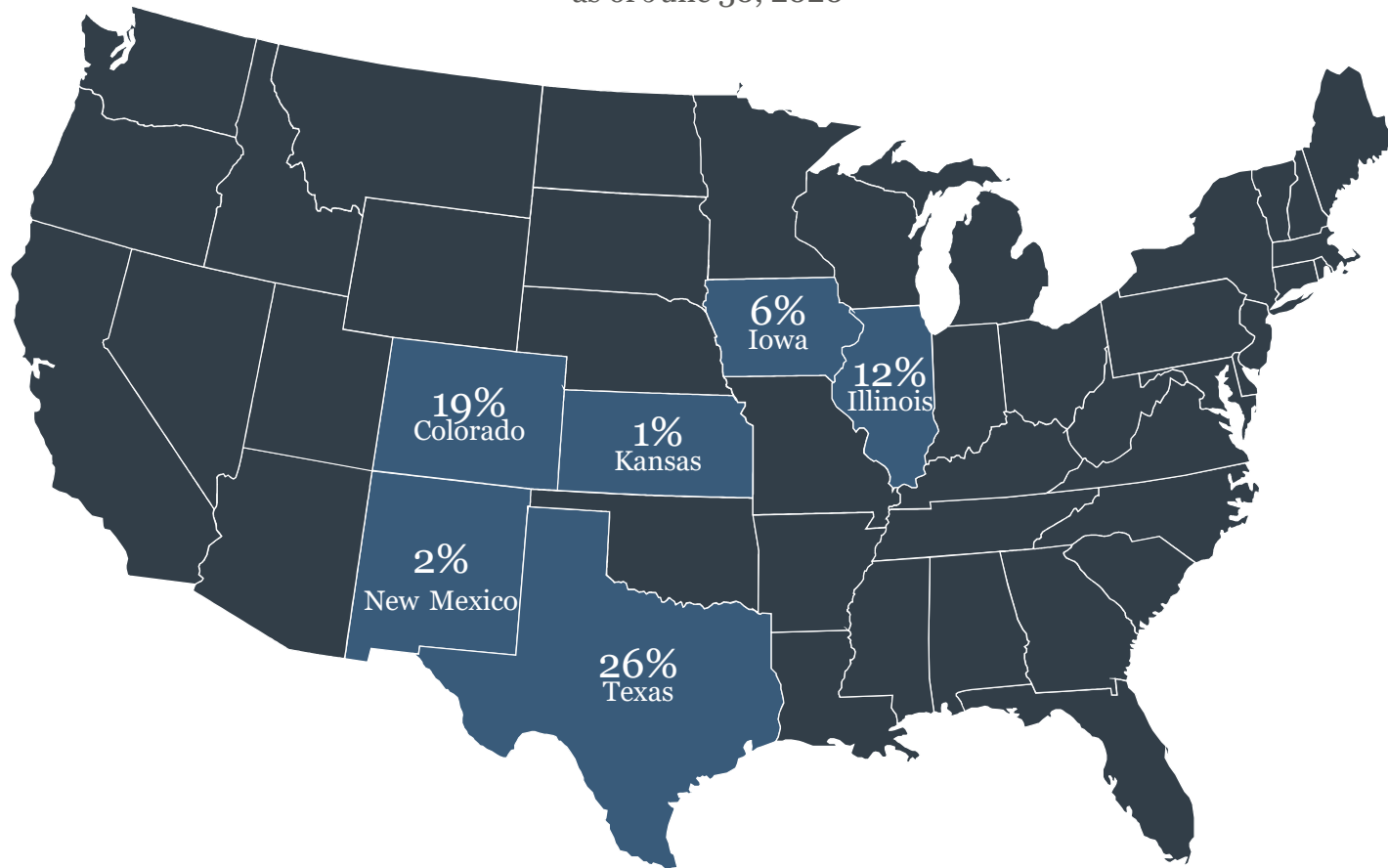
- 38 in Colorado
- 15 in Illinois
- 3 in Iowa
- 3 in New Mexico
- 2 in Kansas
- 2 in Texas

PLATFORM OVERVIEW – LENDING



GEOGRAPHIC LENDING CONCENTRATIONS¹

as of June 30, 2020



COVID-19 RESPONSE



We are supporting our customers and communities affected by the COVID-19 pandemic.

- Loan payment deferral program and participation in the Paycheck Protection Program (PPP).
 - As of June 30th our balance sheet reflected short-term deferrals on outstanding loan balances of \$571.8 million to assist customers impacted by COVID-19. These deferred balances carried accrued interest of \$6.0 million and the modifications were not considered troubled debt restructurings.
 - As of June 30th, we had closed 1,937 PPP loans carrying a total balance of \$219.1 million classified as commercial loans. We have received approximately \$7.3 million in total fees from the SBA, \$1.4 million of which were recognized in earnings during the three months ended June 30, 2020. The remaining fees will be amortized over the respective lives of the loans.
- We waived a variety of deposit fees through May 31st and continue to support the prompt processing of government stimulus payments including such payments for non-bank customers.
- We continue to invest in, serve, and care for our communities. Local teams have made donations and purchased meals for those in need, including first responders.
- Most branches remain open with drive-through access.
- Front line customer service team receiving premium pay.
- Over 90% of non-retail staff team members are working from home with minimal impact to our operations and service levels.

COVID-19 EXPOSURE



June 30, 2020 exposure to industries most impacted by COVID-19

Industry	Total Exposure ¹ (millions)	% of Gross Loans
Retail	\$179.9	4.1%
Energy	\$86.6	2.0%
Hospitality	\$129.4	2.9%
Restaurants	\$51.6	1.2%
Health Care/Senior Care	\$41.0	0.9%

Energy	Total Exposure ¹ (millions)	Retail	Total Exposure ¹ (millions)
Equipment finance	\$48.9	Retail real estate	\$61.1
Factoring	\$19.2	Vehicle lending (DFP)	\$41.5
Asset-based lending	\$8.4	Grocery and sundries ²	\$37.8
Other	\$10.1	Factoring	\$12.7
No exposure to E&P or reserve based lending		Other	\$26.8

Q2 2020 RESULTS



- Diluted earnings per share of \$0.56 for the quarter
- Adjusted diluted earnings per share of \$0.25 for the quarter excluding the gain on sale of Triumph Premium Finance, net of taxes
- Total loans held for investment increased \$72.8 million
 - The national lending portfolio increased \$157.3 million, the community banking portfolio increased \$76.1 million, and the commercial finance portfolio decreased \$160.6 million
- Total deposits increased \$380.3 million, or 10.3%. Noninterest bearing demand deposits grew \$274.5 million, or 32.4%
- Issued 45,000 shares of 7.125% Series C Fixed-Rate Non-Cumulative Perpetual Preferred Stock on June 19, 2020 for net proceeds of \$42.4 million.
- Sold the assets of our premium finance line of business, Triumph Premium Finance (“TPF”), consisting primarily of \$84.5 million of premium finance loans, on June 30, 2020 for a gain on sale of \$9.8 million, or \$7.3 million net of taxes

\$13.4 million

Net income to common stockholders

**LOAN
GROWTH**

1.7%

Loans Held for
Investment

NIM

5.11%

Net Interest
Margin¹

TCE/TA

7.84%

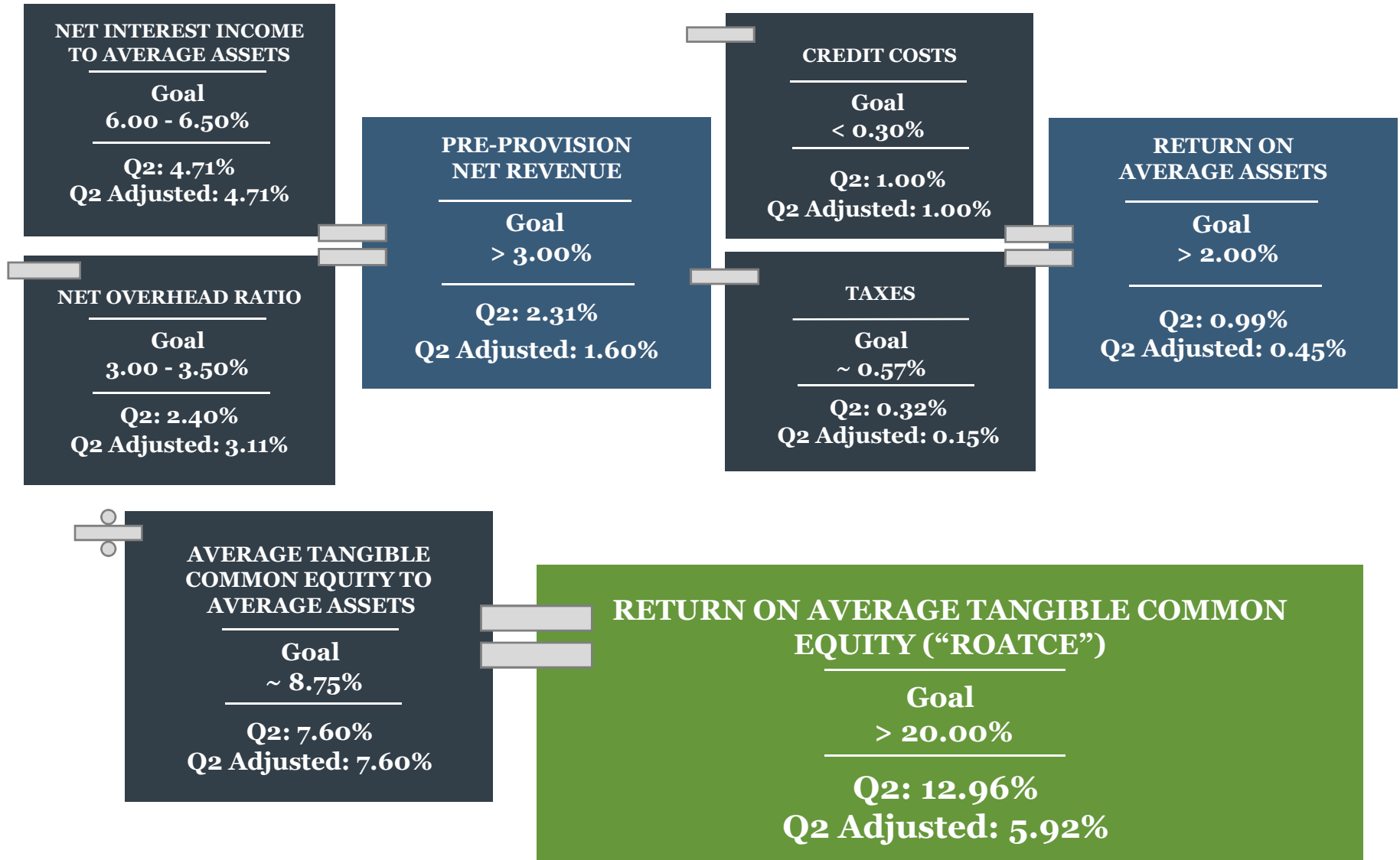
Tangible Common
Equity / Tangible
Assets²

ROATCE

12.96%

Return on Average
Tangible Common
Equity²

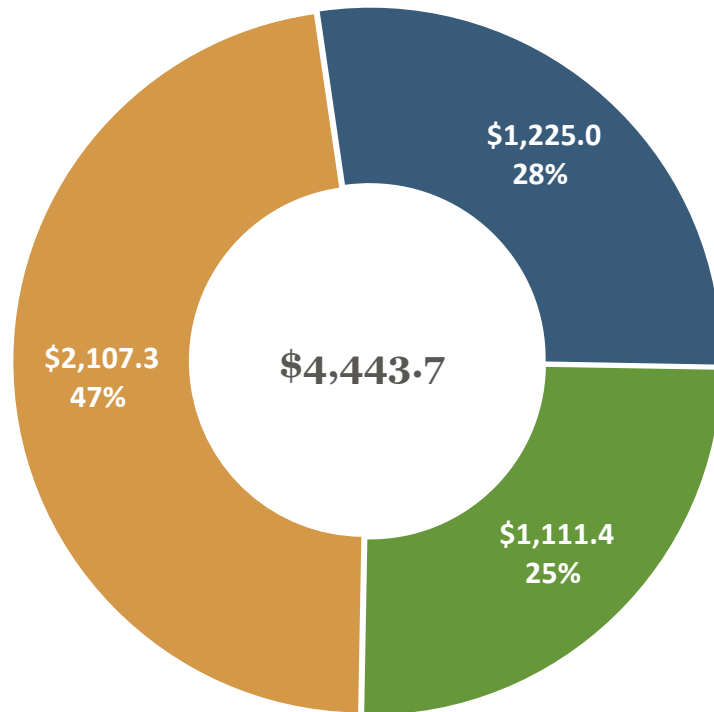
LONG TERM PERFORMANCE GOALS VS ACTUAL Q2



LOAN PORTFOLIO



TOTAL LOANS



COMMUNITY BANKING

Focused on core deposit generation and business lending in the communities we serve

COMMERCIAL FINANCE

Factoring, asset based lending, and equipment finance produce top tier return on assets

NATIONAL LENDING

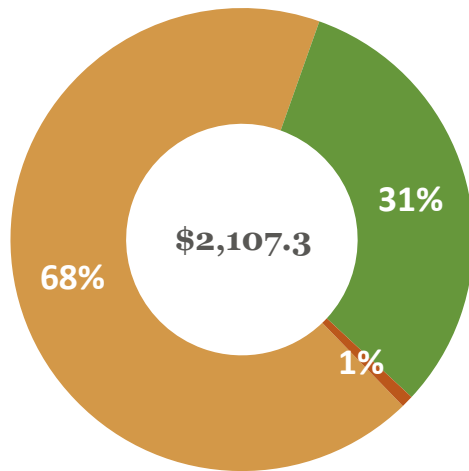
Mortgage warehouse to provide portfolio diversification and liquid credit to opportunistically scale our loan portfolio

LOAN PORTFOLIO DETAIL



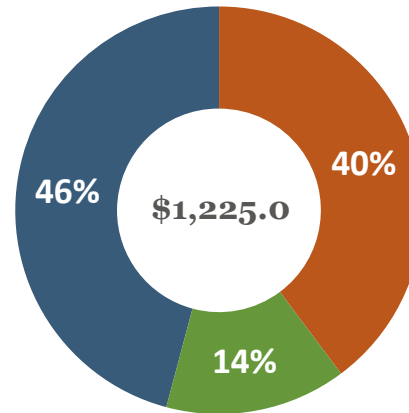
COMMUNITY BANKING

47% of Total Portfolio



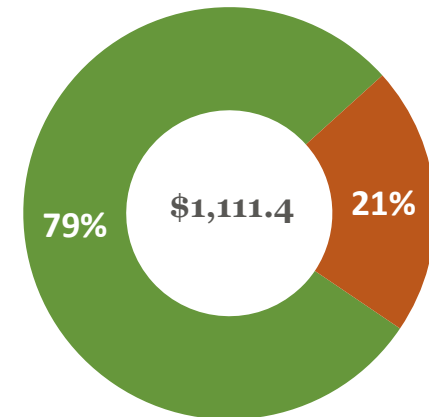
COMMERCIAL FINANCE

28% of Total Portfolio



NATIONAL LENDING

25% of Total Portfolio



REAL ESTATE

Commercial Real Estate	\$	910.3
Construction, Land & Development	\$	213.6
1-4 Family Residential ⁽¹⁾	\$	176.5
Farmland	\$	125.3

COMMERCIAL

Agriculture	\$	110.2
Payment Protection Program	\$	219.1
General	\$	333.8

CONSUMER

\$ 18.5

FACTORED RECEIVABLES

Triumph Business Capital	\$	528.4
Other Factored Receivables	\$	33.2

EQUIPMENT FINANCE

\$ 487.2

ASSET BASED LENDING

\$ 176.2

MORTGAGE WAREHOUSE

\$ 876.8

LIQUID CREDIT⁽²⁾

\$ 234.6



Chart data labels – dollars in millions

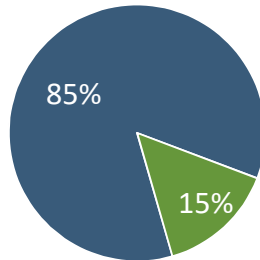
⁽¹⁾ Includes \$7.8 million of mortgage loans held for sale

⁽²⁾ Includes \$42.5 million of liquid credit loans held for sale

TRIUMPH BUSINESS CAPITAL FACTORING

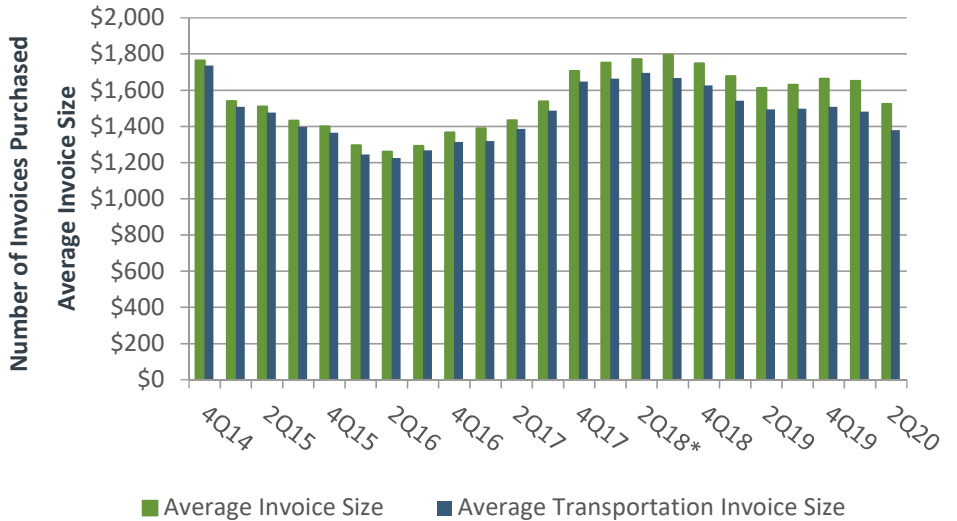
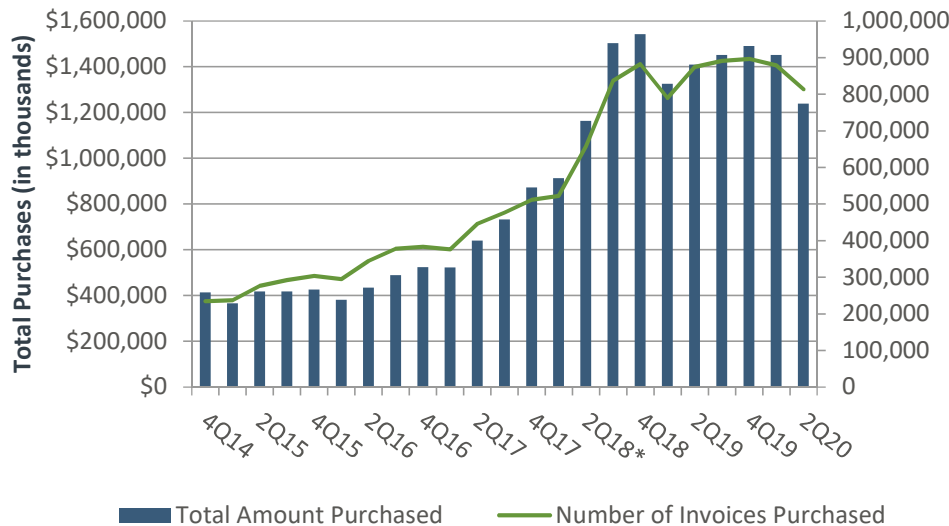


CLIENT PORTFOLIO MIX



■ Transportation ■ Non-Transportation

- Yield of 15.48% in the current quarter
- Average annual charge-off rate of 0.43% over the past 3 years



* On June 2, 2018, we acquired \$131.0 million of transportation factoring assets via the acquisition of Interstate Capital Corporation and certain of its affiliates

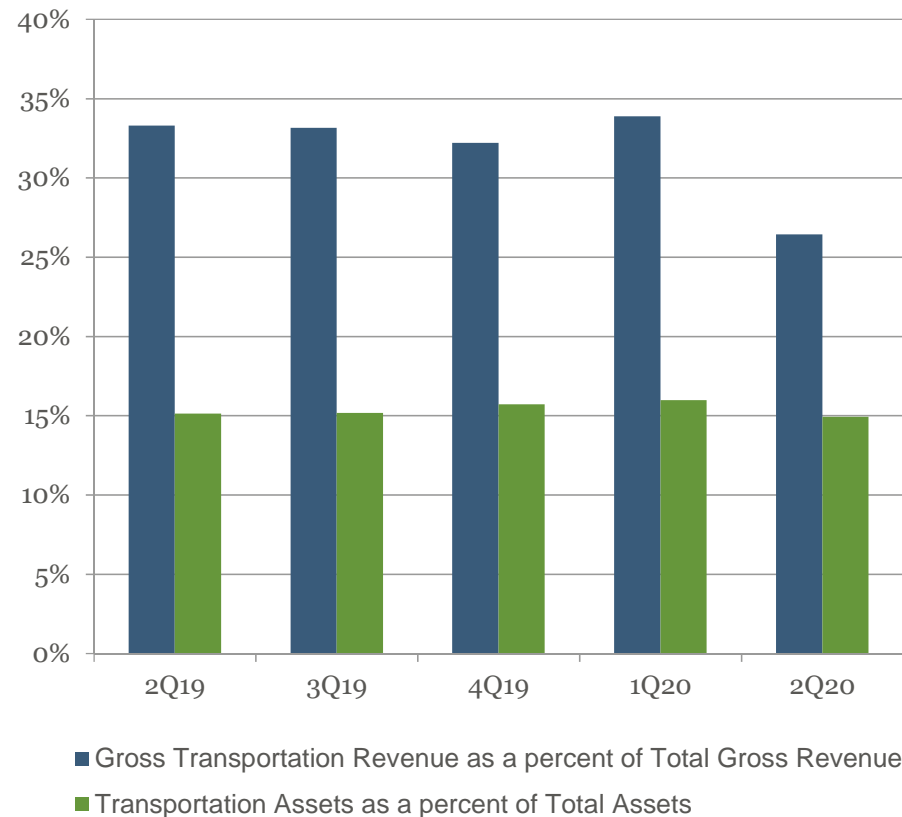
TRANSPORTATION FINANCE



By proudly banking the trucking industry, we intend to be a dominant player in a large industry that is a profitable sector for a well-positioned bank.

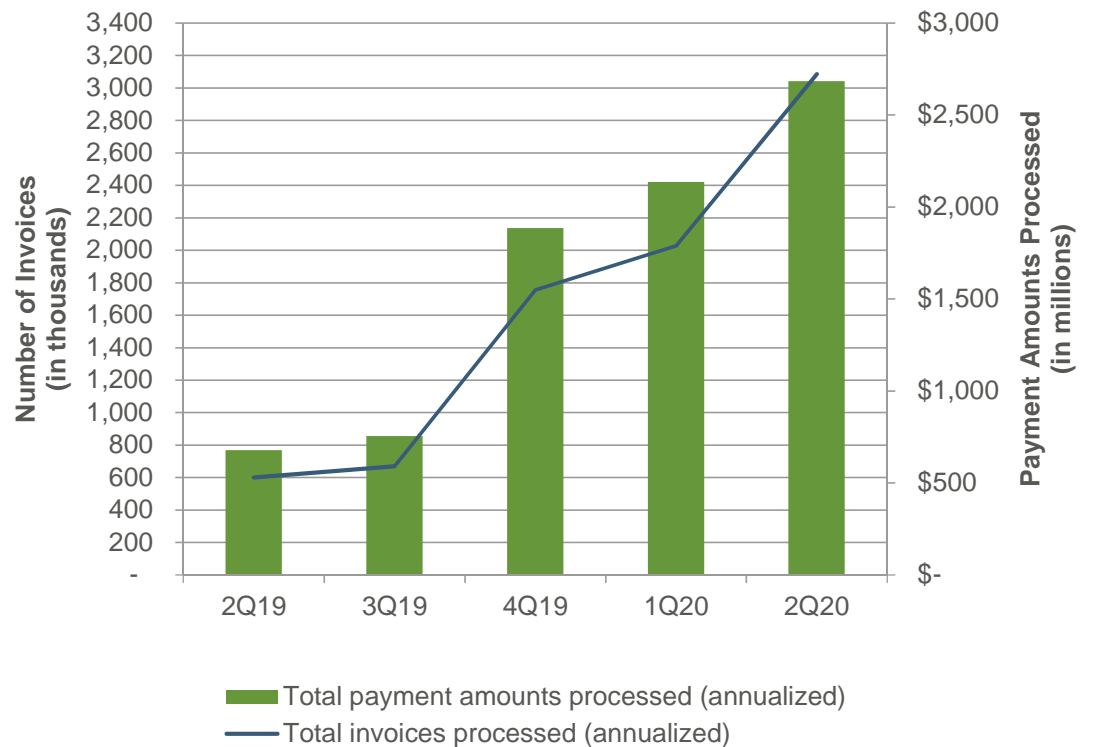
Products we offer to transportation clients include:

- Checking
- Treasury management
- Factoring
- Equipment finance
- TriumphPay
- Commercial lending
- Fuel cards
- Insurance brokerage



Gross transportation revenue consists of factoring revenue from transportation clients, interest and fees from commercial loans to borrowers in transportation industries, transportation related insurance commissions, and revenue from TriumphPay. Total gross revenue consists of total interest income and noninterest income. Transportation assets include transportation related factored receivables and commercial loans to borrowers in transportation industries.

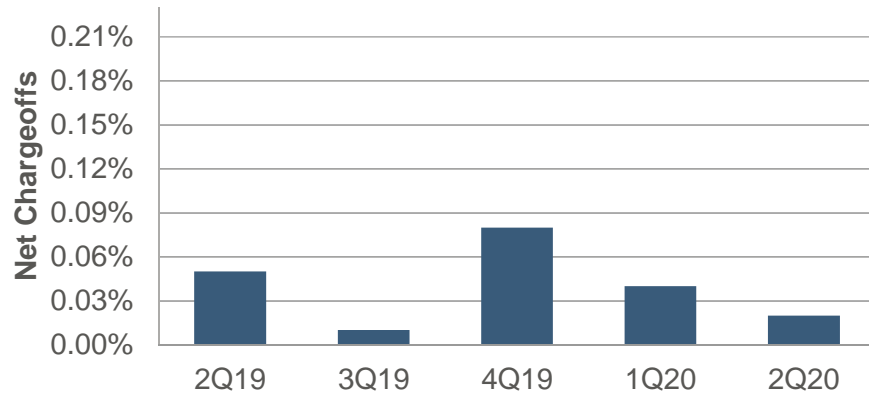

CLIENTS ON PLATFORM

INVOICE AND PAYMENT TRENDS


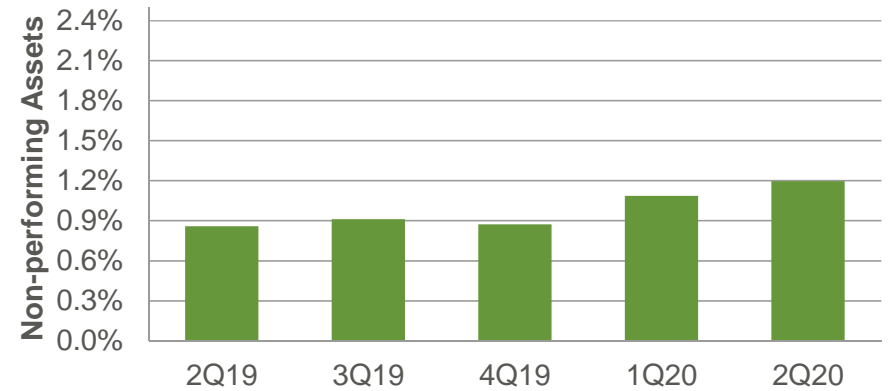
ASSET QUALITY



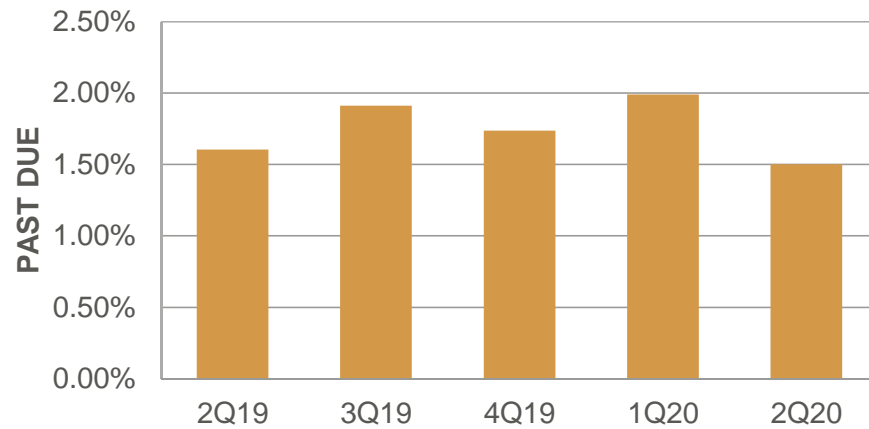
NCOs / AVERAGE LOANS



NPAs / TOTAL ASSETS

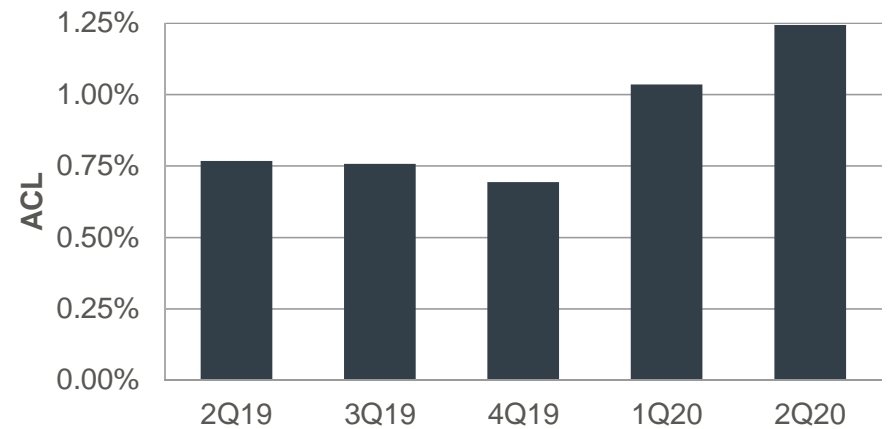


PAST DUE / TOTAL LOANS



■ Past Due / Total Loans

ACL / TOTAL LOANS

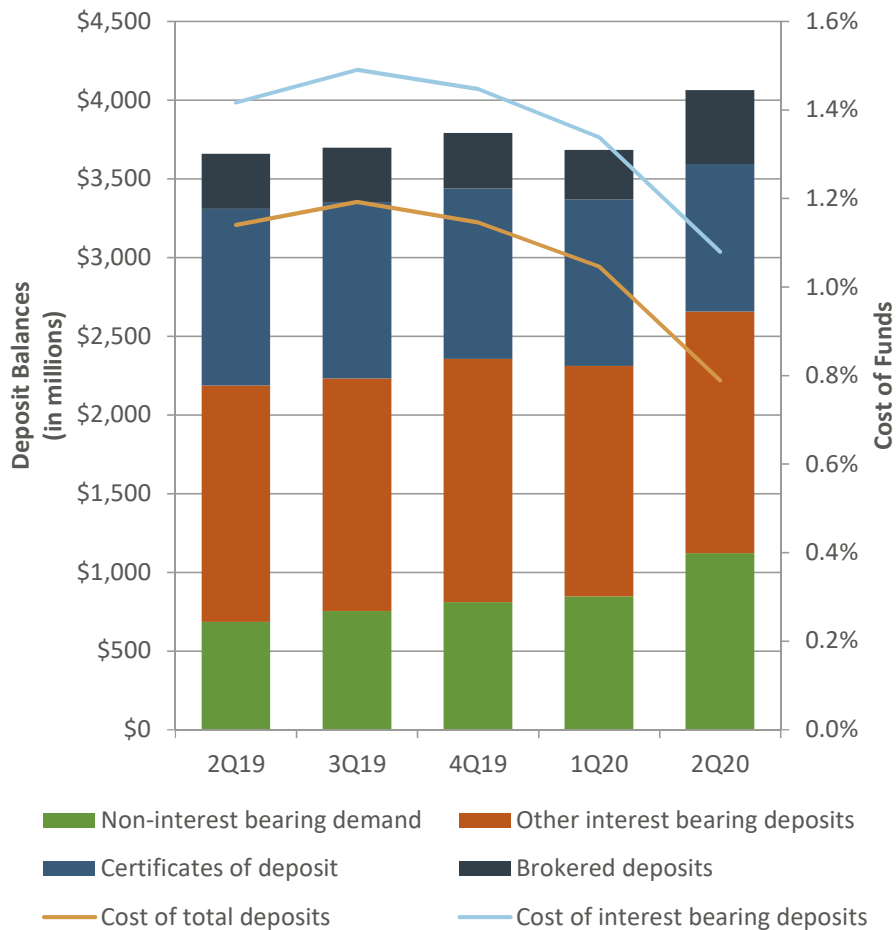


■ ACL / Total Loans

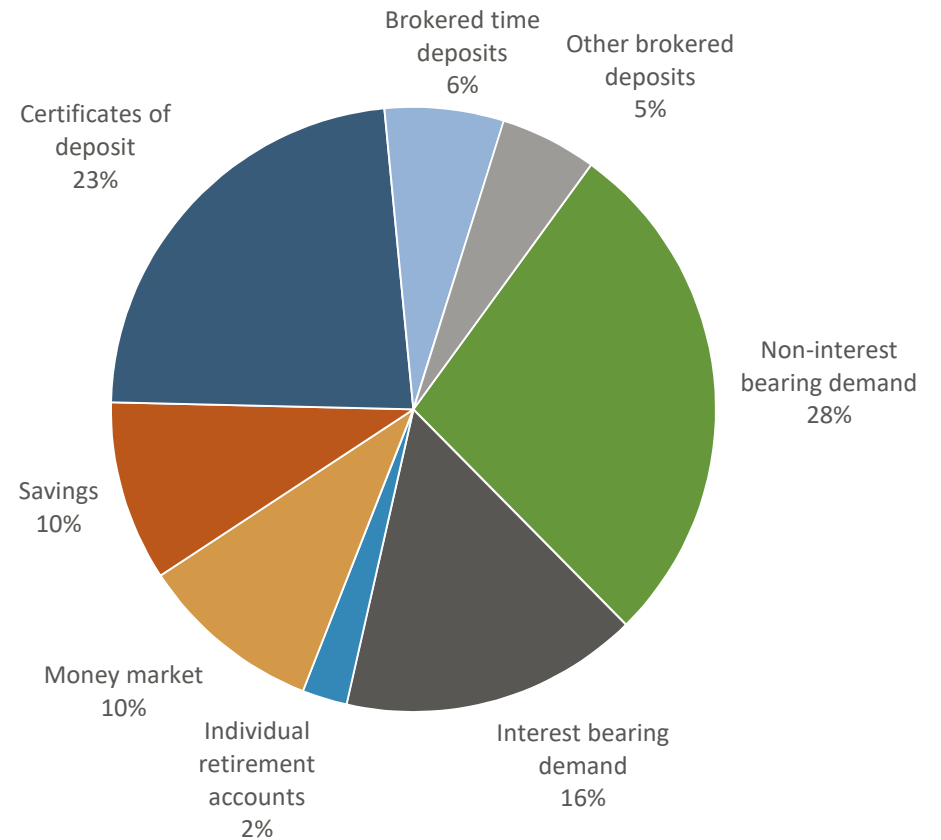
DEPOSIT MIX



Deposit Balances



Deposit Mix June 30, 2020



FINANCIAL HIGHLIGHTS



Key Metrics	As of and For the Three Months Ended				
	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019
Performance ratios - annualized					
Return on average assets	0.99%	(0.36%)	1.31%	1.17%	1.09%
Return on average tangible common equity (ROATCE) ⁽¹⁾	12.96%	(4.09%)	14.54%	12.56%	11.19%
Yield on loans ⁽²⁾	6.52%	7.22%	7.48%	7.63%	7.95%
Cost of total deposits	0.79%	1.05%	1.15%	1.19%	1.14%
Net interest margin ⁽²⁾	5.11%	5.63%	5.72%	5.85%	5.99%
Net non-interest expense to average assets	2.40%	3.88%	3.46%	3.64%	3.68%
Adjusted net non-interest expense to average assets ⁽¹⁾	3.11%	3.88%	3.46%	3.64%	3.68%
Efficiency ratio	62.56%	78.24%	70.15%	71.93%	71.37%
Adjusted efficiency ratio ⁽¹⁾	70.75%	78.24%	70.15%	71.93%	71.37%
Asset Quality⁽³⁾					
Non-performing assets to total assets	1.20%	1.09%	0.87%	0.91%	0.86%
ACL to total loans	1.24%	1.04%	0.69%	0.76%	0.77%
Net charge-offs to average loans	0.02%	0.04%	0.08%	0.01%	0.05%
Capital⁽⁴⁾					
Tier 1 capital to average assets	9.98%	9.62%	10.03%	10.37%	10.84%
Tier 1 capital to risk-weighted assets	10.57%	9.03%	10.29%	10.08%	11.08%
Common equity tier 1 capital to risk-weighted assets	8.84%	8.24%	9.46%	9.26%	10.19%
Total capital to risk-weighted assets	13.44%	11.63%	12.76%	11.79%	12.88%
Per Share Amounts					
Book value per share	\$ 25.28	\$ 24.45	\$ 25.50	\$ 24.99	\$ 24.56
Tangible book value per share ⁽¹⁾	\$ 17.59	\$ 16.64	\$ 17.88	\$ 17.40	\$ 17.13
Basic earnings (loss) per common share	\$ 0.56	\$ (0.18)	\$ 0.67	\$ 0.56	\$ 0.48
Diluted earnings (loss) per common share	\$ 0.56	\$ (0.18)	\$ 0.66	\$ 0.56	\$ 0.48
Adjusted diluted earnings per common share ⁽¹⁾	\$ 0.25	\$ (0.18)	\$ 0.66	\$ 0.56	\$ 0.48



1) Reconciliations of non-GAAP financial measures can be found at the end of the presentation. Adjusted metrics exclude material gains and expenses related to merger and acquisition-related activities, net of tax where applicable. 2) Includes discount accretion on purchased loans of \$1,297 in 2Q19, \$1,159 in 3Q19, \$1,555 in 4Q19, \$2,134 in 1Q20, and \$2,139 in 2Q20 (dollars in thousands). 3) Asset quality ratios exclude loans held for sale. 4) Current quarter ratios are preliminary

NON-GAAP FINANCIAL RECONCILIATION



Metrics and non-GAAP financial reconciliation

(Dollars in thousands, except per share amounts)

	As of and for the Three Months Ended				
	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019
Net income available to common stockholders	\$ 13,440	\$ (4,450)	\$ 16,709	\$ 14,317	\$ 12,730
Gain on sale of subsidiary or division	(9,758)	—	—	—	—
Tax effect of adjustments	2,451	—	—	—	—
Adjusted net income available to common stockholders	\$ 6,133	\$ (4,450)	\$ 16,709	\$ 14,317	\$ 12,730
Weighted average shares outstanding - diluted	24,074,442	24,314,329	25,254,862	25,734,471	26,486,423
Adjusted diluted earnings per common share	\$ 0.25	\$ (0.18)	\$ 0.66	\$ 0.56	\$ 0.48
Average total stockholders' equity	\$ 610,258	\$ 627,369	\$ 647,546	\$ 646,041	\$ 652,347
Average preferred stock liquidation preference	(5,934)	—	—	—	—
Average total common stockholders' equity	604,324	627,369	647,546	646,041	652,347
Average goodwill and other intangibles	(187,255)	(189,359)	(191,551)	(193,765)	(196,001)
Average tangible common stockholders' equity	\$ 417,069	\$ 438,010	\$ 455,995	\$ 452,276	\$ 456,346
Net income (loss)	\$ 13,440	\$ (4,450)	\$ 16,709	\$ 14,317	\$ 12,730
Average tangible common equity	417,069	438,010	455,995	452,276	456,346
Return on average tangible common equity	12.96%	(4.09%)	14.54%	12.56%	11.19%
Adjusted efficiency ratio:					
Net interest income	\$ 64,251	\$ 62,500	\$ 66,408	\$ 64,765	\$ 63,419
Non-interest income	20,029	7,477	8,666	7,742	7,623
Operating revenue	84,280	69,977	75,074	72,507	71,042
Gain on sale of subsidiary or division	(9,758)	—	—	—	—
Adjusted operating revenue	\$ 74,522	\$ 69,977	\$ 75,074	\$ 72,507	\$ 71,042
Non-interest expenses	\$ 52,726	\$ 54,753	\$ 52,661	\$ 52,153	\$ 50,704
Adjusted efficiency ratio	70.75%	78.24%	70.15%	71.93%	71.37%

NON-GAAP FINANCIAL RECONCILIATION



Metrics and non-GAAP financial reconciliation (cont'd)

(Dollars in thousands, except per share amounts)

	As of and for the Three Months Ended				
	June 30, 2020	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019
Adjusted net non-interest expense to average assets ratio:					
Non-interest expenses	\$ 52,726	\$ 54,753	\$ 52,661	\$ 52,153	\$ 50,704
Total non-interest income	20,029	7,477	8,666	7,742	7,623
Gain on sale of subsidiary or division	(9,758)	—	—	—	—
Adjusted non-interest income	\$ 10,271	\$ 7,477	\$ 8,666	\$ 7,742	\$ 7,623
Adjusted net non-interest expenses	\$ 42,455	\$ 47,276	\$ 43,995	\$ 44,411	\$ 43,081
Average total assets	\$ 5,487,072	\$ 4,906,547	\$ 5,050,860	\$ 4,840,540	\$ 4,694,647
Adjusted net non-interest expense to average assets ratio	3.11%	3.88%	3.46%	3.64%	3.68%
Total stockholders' equity	\$ 656,871	\$ 589,347	\$ 636,590	\$ 633,693	\$ 643,362
Preferred stock liquidation preference	(45,000)	—	—	—	—
Total common stockholders' equity	611,871	589,347	636,590	633,693	643,362
Goodwill and other intangibles	(186,162)	(188,208)	(190,286)	(192,440)	(194,668)
Tangible common stockholders' equity	\$ 425,709	\$ 401,139	\$ 446,304	\$ 441,253	\$ 448,694
Common shares outstanding at end of period	24,202,686	24,101,120	24,964,961	25,357,985	26,198,308
Tangible book value per share	\$ 17.59	\$ 16.64	\$ 17.88	\$ 17.40	\$ 17.13
Total assets at end of period	\$ 5,617,493	\$ 5,353,729	\$ 5,060,297	\$ 5,039,697	\$ 4,783,189
Goodwill and other intangibles	(186,162)	(188,208)	(190,286)	(192,440)	(194,668)
Tangible assets at period end	\$ 5,431,331	\$ 5,165,521	\$ 4,870,011	\$ 4,847,257	\$ 4,588,521
Tangible common stockholders' equity ratio	7.84%	7.77%	9.16%	9.10%	9.78%

NON-GAAP FINANCIAL RECONCILIATION



Metrics and non-GAAP financial reconciliation (cont'd)

<i>(Dollars in thousands, except per share amounts)</i>	For the Three Months Ended June 30, 2020		<i>(Dollars in thousands, except per share amounts)</i>	For the Three Months Ended June 30, 2020	
	GAAP	Adjusted		GAAP	Adjusted
Net interest income to average total assets:			Taxes to average total assets:		
Net interest income	\$ 64,251	\$ 64,251	Income tax expense (benefit)	\$ 4,505	\$ 4,505
Average total assets	5,487,072	5,487,072	Tax effect of adjustments	—	(2,451)
Net interest income to average assets	4.71%	4.71%	Adjusted Tax Expense	\$ 4,505	\$ 2,054
			Average total assets	5,487,072	5,487,072
Net noninterest expense to average total assets:			Taxes to average assets	0.32%	0.15%
Total noninterest expense	\$ 52,726	\$ 52,726			
Total noninterest income	20,029	20,029	Return on average total assets:		
Gain on sale of subsidiary or division	—	(9,758)	Net interest income to average assets	4.71%	4.71%
Adjusted noninterest income	20,029	10,271	Net noninterest expense to average assets ratio	(2.40%)	(3.11%)
Net noninterest expense	\$ 32,697	\$ 42,455	Pre-provision net revenue to average assets	2.31%	1.60%
Average total assets	5,487,072	5,487,072	Credit costs to average assets	(1.00%)	(1.00%)
Net noninterest expense to average assets ratio	2.40%	3.11%	Taxes to average assets	(0.32%)	(0.15%)
			Return on average assets	0.99%	0.45%
Pre-provision net revenue to average total assets:					
Net interest income	\$ 64,251	\$ 64,251	Average tangible common equity to average assets:		
Adjusted net noninterest expense	32,697	42,455	Average tangible equity	\$ 417,069	\$ 417,069
Pre-provision net revenue	\$ 31,554	\$ 21,796	Average assets	5,487,072	5,487,072
Average total assets	5,487,072	5,487,072	Average tangible equity to average assets	7.60%	7.60%
Pre-provision net revenue to average assets	2.31%	1.60%			
			Return on average tangible common equity:		
Credit costs to average total assets:			Return on average assets	0.99%	0.45%
Credit loss expense	\$ 13,609	\$ 13,609	Average tangible equity to average assets	7.60%	7.60%
Average total assets	5,487,072	5,487,072	Return on average tangible common equity:	12.96%	5.92%
Credit costs to average assets	1.00%	1.00%			